



VILLAGE OF KEY BISCAYNE

Office of the Village Manager

Village Council

Robert L. Vernon, *Mayor*
Jorge E. Mendia, *Vice Mayor*
Michael Davey
Enrique Garcia
Steve Liedman
Thomas Thornton
Patricia Weinman

Village Manager

Genaro "Chip" Iglesias

DT: April 1, 2008

TO: Honorable Mayor and Council Members

FR: Genaro "Chip" Iglesias, Village Manager *cl/adv*

RE: Red Light Cameras

RECOMMENDATION

It is recommended that the Village Council adopt the attached Resolution that selects the firm to provide the Red Light Cameras in accordance with the RFP Traffic Safety Camera Program. The Resolution selects the firm American Traffic Solutions, Inc. ("ATS") as the recommended firm and authorizes the Village Manager to negotiate a contract for services. Additionally, in the event that the Village is unable to reach favorable terms with ATS, the Village Manager is authorized to negotiate with the alternate firm Traffipax, Inc.

BACKGROUND

The Village issued an RFP to obtain a firm to provide a turnkey red light camera enforcement system. Two firms submitted proposals, American Traffic Solutions, Inc. ("ATS") and Traffipax, Inc. An evaluation committee reviewed the proposals and conducted interviews with each firm. The committee was not unanimous in their recommendation and deemed that both companies could provide the technology necessary to the Village. After further due diligence by the Village Manager, it is recommended that the Village Council select ATS based on their more extensive experience with turnkey programs and enhanced technology and authorize the Village Manager to negotiate the terms and fees. It is further recommended that the Council authorize Traffipax, Inc. as an alternate and allow the Village Manager to negotiate with Traffipax, Inc. in the event that negotiations with ATS are not successful.

RESOLUTION NO. 2008-

A RESOLUTION OF THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAWAYNE, FLORIDA, SELECTING THE FIRM OF AMERICAN TRAFFIC SOLUTIONS, INC. TO PROVIDE TRAFFIC SAFETY CAMERA PROGRAM RELATIVE TO RFP "TRAFFIC SAFETY CAMERA PROGRAM"; AUTHORIZING THE VILLAGE MANAGER TO NEGOTIATE THE TERMS AND FEES FOR SAID SERVICES; AUTHORIZING NEGOTIATIONS WITH AN ALTERNATE FIRM, TRAFFIPAX, INC., TO PERFORM THE REQUIRED SERVICES SHOULD NEGOTIATIONS WITH SELECTED FIRM BE UNSUCCESSFUL; AUTHORIZING THE VILLAGE MANAGER TO DO ALL THINGS NECESSARY TO CARRY OUT THE AIMS OF THIS RESOLUTION; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Village of Key Biscayne ("Village"), in accordance with any applicable laws, has requested proposals from firms to provide a traffic safety camera program; and

WHEREAS, said proposals were evaluated by an evaluation committee which also conducted interviews with each firm; and

WHEREAS, the Village Manager, utilizing the findings of the evaluation committee and additional due diligence, recommends the firm of American Traffic Solutions, Inc. ("ATS") to provide the red light cameras based on his finding that ATS has more extensive experience with turnkey programs and enhanced technology; and

WHEREAS, the Village Manager recommends the selection of the firm of Traffipax, Inc. ("Traffipax") to provide the red light cameras in the event that the Village is unable to reach favorable terms with ATS; and

WHEREAS, the Village Council desires to authorize the Village Manager, under his authority as Village Manager, to negotiate an agreement including a scope of services and fees with the recommended firm (ATS) and with the alternate firm(Traffipax) , in the event that the

negotiations with ATS are not successful .

NOW, THEREFORE, BE IT RESOLVED BY THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAYNE, FLORIDA, AS FOLLOWS:

Section 1. Recitals Adopted. That each of the recitals stated above is hereby adopted and confirmed.

Section 2. Implementation.

A. That the selection of ATS to provide red light cameras relative to the RFP Traffic Camera Safety Program is approved, subject to the requirements of this Resolution.

B. That the Village Manager is authorized to negotiate terms and fees with ATS, subject to final Village Council approval of an agreement with ATS at a regular or special Council meeting .

C. That the Village Manager is authorized to enter into contract negotiations with Traffipax in the event that negotiations fail with ATS or in the event that an agreement with ATS is not approved by the Village Council , subject to final Village Council approval of an agreement with Traffipax at a regular or special Council meeting .

Section 3. Effective Date. That this Resolution shall be effective immediately upon adoption hereof.

PASSED AND ADOPTED this _____ day of March, 2008.

MAYOR ROBERT L. VERNON

ATTEST:

CONCHITA H. ALVAREZ, CMC, VILLAGE CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY:

VILLAGE ATTORNEY