



V I L L A G E O F K E Y B I S C A Y N E

Office of the Village Manager

MEMORANDUM

Village Council

Robert L. Vernon, *Mayor*

Enrique Garcia, *Vice Mayor*

Michael W. Davey

Robert Gusman

Michael E. Kelly

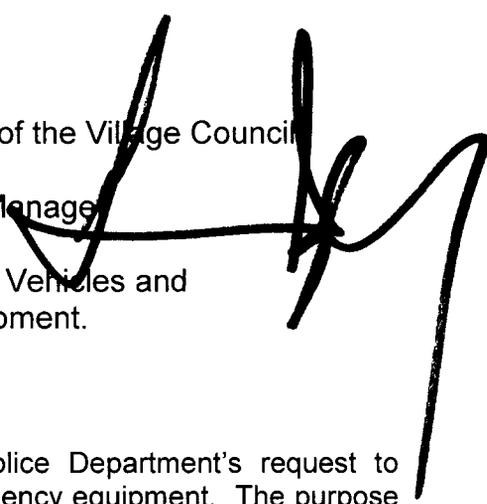
Jorge E. Mendia

Thomas Thornton

Village Manager

Genaro "Chip" Iglesias

DATE: December 7, 2010
TO: Honorable Mayor and Members of the Village Council
FROM: Genaro "Chip" Iglesias, Village Manager
RE: Purchase of Thirteen (13) Police Vehicles and
Accompanying Emergency Equipment.



RECOMMENDATION

It is recommended that the Village Council consider the Police Department's request to purchase thirteen (13) Police Vehicles and accompanying emergency equipment. The purpose of this request is to replace the department's aging fleet, originally purchased in 2005, in accordance with the Police Department's existing fleet replacement program.

BACKGROUND

The vehicles to be purchased are two (2) 2010 Ford Crown Victoria Police Package; two (2) Ford Taurus Administrative Package; two (2) Ford Explorer Administrative Package; (1) Ford Mustang, Administrative Package and (6) Ford F-150 Pick Up Trucks. The high water vehicles (pick-up trucks), provide emergency police access during flood events that historically plague the Village. Worthy of notation is the fact that these vehicles are actually cheaper than the Crown Victoria Police Interceptor. The vehicles, with the exception of the Ford Mustang, are being purchased pursuant to Florida Sheriff's Association Bid Award number 10-18-0907. The Ford Mustang and all accompanying emergency equipment is being purchased as a result of a competitive bidding process and/or City of Miami and City of Hialeah bid awards.

Industry standards for emergency vehicles have begun to evolve in the past few years with the development of better, longer lasting products. The existing standard is approximately four years. Due to fiscal constraints, we extended our life-cycle policy on replacement and since the City of Miami Beach Fleet Maintenance has provided outstanding service for our vehicles, we have been able to put off replacement for six years. However, the maintenance costs rose by \$15,000 this past fiscal year and currently we have two vehicles alone that need new transmissions. The projected maintenance costs of the rest of the fleet are on pace to increase from last fiscal year.

On September 28th, 2010, the Village Council approved the FY2010-11 Capital Improvement Plan which allocated funds to be utilized from Capital Lease Reservation Designation to purchase vehicles. The purchase would be financed by Ford Motor Credit Municipal Lease Purchase Finance Plan at a projected cost of \$322,105.85 plus fixed annual financing costs of 5.35% (\$25,601.15) for the four (4) years (48 months) term of the lease purchase transaction in four (4) annual installment payments of \$86,926.71 (interest included).

88 West McIntyre Street • Suite 210 • Key Biscayne, Florida 33149 • (305) 365-5500 • Fax (305) 365-8936

MISSION STATEMENT: "TO PROVIDE A SAFE, QUALITY COMMUNITY ENVIRONMENT FOR ALL ISLANDERS THROUGH RESPONSIBLE GOVERNMENT."

www.keybiscayne.fl.gov

RESOLUTION NO. 2010- _____

A CAPITAL PROJECT AUTHORIZING RESOLUTION OF THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAZYNE, FLORIDA, AUTHORIZING THE PURCHASE OF POLICE VEHICLES FOR THE VILLAGE POLICE DEPARTMENT; AUTHORIZING AND PROVIDING FOR THE VILLAGE TO PURCHASE POLICE EQUIPMENT, TO-WIT: THIRTEEN (13) POLICE VEHICLES; AUTHORIZING EXPENDITURE OF FUNDS; AUTHORIZING AND APPROVING MASTER LEASE AGREEMENT AND RELATED DOCUMENTS; PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Village Council as the governing body of the Village of Key Biscayne (the "Village") desires to obtain certain police equipment (the "Equipment") for the Village Police Department as described in Equipment Schedule No. 01 to the Master Lease Agreement (collectively, the "Lease") with Ford Motor Credit Company ("Ford") the form of which Lease has been available for review by the Village Council prior to this meeting; and

WHEREAS, the Equipment is essential for the Village to perform its governmental functions; and

WHEREAS, the Village has taken the necessary steps, including those relating to any applicable legal bidding requirements, to arrange for the acquisition of the Equipment and finds the purchase of Equipment to be exempt from competitive bidding pursuant to Village Code Section 2-86 as being derived from another government entity's bid process; and

WHEREAS, the Village proposes to enter into the Lease with Ford, substantially in the form presented at this meeting; and

WHEREAS, the Village Council hereby finds and determines that the terms of the Lease and related instruments (collectively, the "Purchase Documents") in substantially the form

presented at this meeting and incorporated in this Resolution are in the best interests of the Village for the acquisition of the Equipment.

NOW, THEREFORE, IT IS HEREBY RESOLVED BY THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAYNE, FLORIDA, AS FOLLOWS:

Section 1. Recitals Adopted. That each of the recitals stated above is hereby adopted and confirmed.

Section 2. Capital Project Authorizing Resolution. That pursuant to Village Charter Section 3.07(b), this Resolution shall constitute a Capital Project Authorizing Resolution. The Capital Project is the purchase of police equipment, to-wit: Thirteen (13) new vehicles (the "Equipment") for the Village of Key Biscayne Police Department, at a projected cost of Three Hundred Twenty-Two Thousand, One Hundred-Five (\$322,105.85) Dollars and Eighty-Five Cents, plus fixed annual financing costs of 5.35% for the four (4) year (48 months) term of the lease - purchase transaction, as payable in four (4) annual installment payments.

Section 3. Equipment Purchase Authorized.

A. That the acquisition of the Equipment is hereby authorized. The Equipment is further described in the Master Lease Agreement and Equipment Schedule No. 01 (collectively the "Lease") between the Village and Ford, a copy of which is set forth in Exhibit "A," attached hereto and incorporated herein. The Equipment shall be utilized by the Village Police Department to provide law enforcement services for the Village.

B. That the Village Council hereby approves the Lease, and authorizes the Village Manager to execute the Lease, once approved by the Village Attorney for legal sufficiency, for the acquisition of the Equipment for a cost which is consistent with this Resolution and the Lease.

C. That the Village Manager is authorized to take all action necessary to implement this Resolution and the Lease, and is authorized to expend Village funds for the purchase of the Equipment pursuant to the Lease and in accordance with Village budget appropriations.

D. That the Purchase Documents and the acquisition and financing of the Equipment under the terms and conditions as described in the Purchase Documents are hereby approved. The Village Manager and any other officer of the Village who shall have power to execute contracts on behalf of the Village be, and each of them hereby is authorized to execute, acknowledge and deliver the Purchase Documents with any changes, insertions and omissions therein as may be approved by the Village Attorney such approval to be conclusively evidenced by such execution and delivery of the Purchase Documents. The Village Clerk of the Village is authorized to affix the official seal of the Village to the Purchase Documents and attest the same.

E. That the proper officers of the Village, be and each of them hereby is, authorized and directed to execute and deliver any and all papers, instruments, opinions, certificates, affidavits and other documents and to do or cause to be done any and all other acts and things necessary or proper for carrying out this Resolution and the Purchase Documents, subject to the approval of the Village Attorney as to form and legal sufficiency.

F. That pursuant to Section 265(b) of the Internal Revenue Code of 1986, as amended (the "Code"), Village hereby specifically designates the Lease as a "qualified tax-exempt obligation" for purposes of Section 265(b)(3) of the Code.

Section 4. **Effective Date.** That this Resolution shall be effective immediately upon adoption hereof.

PASSED AND ADOPTED this _____ day of December, 2010.

MAYOR FRANKLIN H. CAPLAN

ATTEST:

CONCHITA H. ALVAREZ, MMC,
VILLAGE CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY:

VILLAGE ATTORNEY



Village of Key Biscayne Police Department
Interoffice Memorandum

To: Genaro "Chip" Iglesias
Village Manager

Date: November 30th, 2010

From: Charles R. Press
Chief of Police

Subject: **Purchase Request – 2011 Ford Police
Vehicles and Emergency Equipment**

The Police Department is requesting the purchase of thirteen (13) Ford Police Vehicles with accompanying emergency equipment. This purchase is requested to replace the department's aging fleet in accordance with the current departmental fleet replacement program.

The vehicles will be purchased from Garber Ford Mercury Inc. in Green Cove Springs, Florida pursuant to Florida Sheriff's Association Bid Award Number 09-17-0908 and Police Department competitive bid process.

The accompanying emergency equipment will be purchased from EVS (Emergency Vehicle Supply) located in Coconut Creek, Florida pursuant to City of Miami Bid Award 05-06-035A.

The vehicle graphics will be installed by Kokomo Graphics, located in Hialeah, Florida. This vendor was secured pursuant to City of Hialeah Bid Award and Police Department Bid Award 06-2010.

The installation for the emergency equipment and window treatments will be performed by Rainbow Window Tinting Incorporated, located in Hialeah, Florida. This vendor was secured pursuant to City of Hialeah Bid Award and Police Department Bid Award 06-2010.

VEHICLES

Amount	Item	Unit Cost	Total Cost
6	Ford F-150	\$19,939.00	\$119,634.00
2	Ford Crown Victoria Vehicles	\$22,664.00	\$45,328.00
2	Ford Taurus	\$22,347.00	\$44,694.00
1	Ford Explorer	\$26,467.00	\$26,467.00
1	Ford Explorer	\$24,473.00	\$24,473.00
1	Ford Mustang	\$20,226.00	\$20,226.00
Total		\$136,116.00	\$280,822.00

EMERGENCY EQUIPMENT

Amount	Item	Unit Cost	Total Cost
6	Emergency Equipment (Ford F-150)	\$2,146.96	\$12,881.76
2	Emergency Equipment (Ford Crown Victoria)	\$3,897.50	\$7,795.00
2	Emergency Equipment (Ford Taurus)	\$1,642.85	\$3,285.70
1	Emergency Equipment (Ford Mustang)	\$3,897.50	\$3,897.50
1	Emergency Equipment (Ford Explorer)	\$1,433.89	\$1,433.89
Total		\$13,018.70	\$29,293.85

EMERGENCY EQUIPMENT INSTALLATION COSTS

Amount	Item	Unit Cost	Total Cost
6	Emergency Equipment Installation Costs (Ford F150)	\$675.00	\$4,050.00
2	Emergency Equipment Installation Costs (Crown Victoria)	\$725.00	\$1,450.00
2	Emergency Equipment Installation Costs (Ford Taurus)	\$600.00	\$1,200.00
1	Emergency Equipment Installation Costs (Ford Explorer)	\$600.00	\$600.00
1	Emergency Equipment Installation Costs (Ford Mustang)	\$600.00	\$600.00
Total		\$3,200.00	\$7,900.00

GRAPHIC INSTALLATION AND WINDOW TREATMENT

Amount	Item	Unit Cost	Total Cost
6	Police Graphic Installations (Ford F-150)	\$350.00	\$2,100.00
2	Police Graphic Installations (Ford Crown Victoria)	\$295.00	\$590.00
13	Window Treatment	\$75.00	\$975.00
Total		\$720.00	\$3,665.00

Total \$153,054.70 \$321,680.85

Ford Motor Credit Documentation Fee (Processing Fee) \$425.00
 Total Amount Funded by Ford Motor Credit \$322,105.85
 Total Interest (5.35%) \$25,601.15
 Four (4) Yearly Lease Payments (Ford Motor Credit) \$86,926.71

These items will be purchased through Ford Motor Credit Company (Government Lease Purchase Plan) at a cost of four (4) equal annual payments of \$86,926.71 (interest included).



VILLAGE OF KEY BISCAINE POLICE DEPARTMENT

2005 Vehicle Mileage

Revised November 23rd, 2010

Year	Vehicle #	Make	Model		Assigned To	Disposition
2005	501	Ford	Crown Victoria	72,257	ADMN LIEUTENANT	Will Become Admn. Pool
2005	502	Ford	Crown Victoria	55,000	DEPUTY CHIEF	Will Become Admn. Pool
2005	504	Ford	Taurus	107,000	Investigations	Investigations
2005	505	Ford	Crown Victoria	95,809	Patrol	To Be Auctioned
2005	506	Ford	Crown Victoria	84,615	Patrol	To Be Auctioned
2005	507	Ford	Crown Victoria	84,628	Patrol	To Be Auctioned
2005	508	Ford	Crown Victoria	115,665	Patrol	To Be Auctioned
2005	509	Ford	Crown Victoria	70,500	Present Patrol Pool	To Be Auctioned
2005	511	Ford	Crown Victoria	89,205	Pool	To Be Auctioned
2005	514	Ford	Crown Victoria	63,678	Present Patrol Pool	To Be Auctioned
2005	516	Ford	Crown Victoria	75,466	Will Become Patrol Pool	Will Become Patrol Pool
2005	517	Ford	Crown Victoria	75,570	Patrol	To Be Auctioned
2005	518	Ford	Crown Victoria	64,035	Patrol	To Be Auctioned
2005	519	Ford	Explorer	75,655	Marine Patrol	Will Become Patrol Pool
2006	600	Ford	Explorer	71,000	Village Manager	To Be Auctioned

Exhibit A

(All documents behind Resolution)

Ford Credit
Vehicle/Purchase Lease Agreement-
Sole Source

**Garber Ford Mercury Inc.
Vehicle Cost**

**Pursuant to Florida Sheriff's
Association Bid Award 09-17-0908**



Prepared for: KEY BISCAYNE BRETT CAPONE 10/15/10 REVISED	Prepared by: GARBER FORD MERCURY INC. GARBER CHRYSLER JEEP DODGE INC. GARBER CHEVROLET BUICK PONTIAC GMC INC. RICHARD TACKETT 904-264-4502 x11347 FAX: 800-766-7027 richard.tackett@garberfleetsales.com WWW.GARBERFLEETSALES.COM
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I appreciate your interest and the opportunity to quote. Prices are published by the Florida Sheriff's Association/ Florida Association of Counties & Florida Fire Chiefs' Association Automotive Contract # 09-17-0908. (www.flsheriffs.org) If you have any questions regarding this quote please call!

Labor	Code	Equipment	Contract Unit Price	Extended Price with Labor
0	SPEC1	2011 CROWN VIC POLICE	\$ 20,578.00	\$ 20,578.00
0	51A	SPOT LIGHT	\$ 190.00	\$ 190.00
0	14T	TRUNK PACK	\$ 190.00	\$ 190.00
0	45C	LIMITED SLIP REAR AXLE	\$ 125.00	\$ 125.00
0	21A	POWER DRIVERS SEAT	\$ 380.00	\$ 380.00
0	177	SILICONE HOSES	\$ 320.00	\$ 320.00
0	61H	IGNITION POWERED TRUNK BUTTON	\$ 60.00	\$ 60.00
	PG2600	PROGARD PRISONER CAGE WITH SLIDING WINDOW AND FULL EXT PANEL	\$ 646.00	\$ 646.00
0	RLH	REAR WINDOWS, LOCKS, HANDLES INOP WITH MANUAL UNLOCK PLUNGERS	\$ 175.00	\$ 175.00
0	Part D	Total Labor, Parts and Supplies. Includes Hardware, harness, shop materials for upfit.	\$ -	Included
TOTAL PURCHASE AMOUNT PER VEHICLE			\$ 22,664.00	\$ 22,664.00



Prepared for: KEY BISCAYNE BRETT CAPONE 9/30/10	Prepared by: GARBER FORD MERCURY INC. GARBER CHRYSLER JEEP DODGE INC. GARBER CHEVROLET BUICK PONTIAC GMC INC. RICHARD TACKETT 904-264-4502 x11347 FAX: 800-766-7027 richard.tackett@garberfleetsales.com WWW.GARBERFLEETSALES.COM
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Labor	Code	Equipment	Contract Unit Price	Extended Price with Labor
0	SPEC4	2011 FORD TAURUS	\$ 19,647.00	\$ 19,647.00
0	P2E	SEL PACKAGE	\$ 2,700.00	\$ 2,700.00
TOTAL PURCHASE AMOUNT PER VEHICLE			\$ 22,347.00	\$ 22,347.00



Prepared for: KEY BISCAYNE BRETT CAPONE 10/15/10 REV	Prepared by: GARBER FORD MERCURY INC. GARBER CHRYSLER JEEP DODGE INC. GARBER CHEVROLET BUICK PONTIAC GMC INC. RICHARD TACKETT 904-264-4502 x11347 FAX: 800-766-7027 richard.tackett@garberfleetsales.com WWW.GARBERFLEETSALES.COM
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Labor	Code	Equipment	Contract Unit Price	Extended Price with Labor
0	SPEC43	FORD F150 4X2	\$ 13,734.00	\$ 13,734.00
0	X1C	SUPERCAB	\$ 4,200.00	\$ 4,200.00
0	PLINER	BED LINER	\$ 225.00	\$ 225.00
0	535HD	TRAILER TOW PACKAGE	\$ 485.00	\$ 485.00
0	XB6	LIMITED SLIP REAR AXLE	\$ 300.00	\$ 300.00
0	85a	POWER WINDOWS AND LOCKS	\$ 995.00	\$ 995.00
0			\$ -	\$ -
0			\$ -	Included
TOTAL PURCHASE AMOUNT PER VEHICLE			\$ 19,939.00	\$ 19,939.00

MANAGER
KEY-BISCAYNE



Prepared for: KEY BISCAYNE BRETT CAPONE 10/31/10	Prepared by: GARBER FORD MERCURY INC. GARBER CHRYSLER JEEP DODGE INC. GARBER CHEVROLET BUICK PONTIAC GMC INC. RICHARD TACKETT 904-264-4502 x11347 FAX: 800-766-7027 richard.tackett@garberfleetsales.com WWW.GARBERFLEETSALES.COM
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Labor	Code	Equipment	Contract Unit Price
0	SPEC25	FORD EXPLORER 4X2 SUV	\$ 19,145.00
0	2011	2011 MODEL YEAR	
0	FSV	FLEET SERVICE VEHICLE PACKAGE, INCLUDES THIRD SEAT	\$ 2,015.00
0	201a	201a XLT package, includes:	\$ 4,922.00
0		MY FORD TOUCH	
0		2 DRIVER CONFIGURABLE LCD DISPLAYS IN CLUSTER	
0		8" LCD COLOR MONITOR IN CENTER	
0		MEDIA HUB WITH USB PORTS	
0		STEERING WHEEL CONTROLS	
0		PREMIUM AUDIO WITH 8 SPEAKERS	
0		REAR VIEW CAMERA	
0		DUAL ZONE CLIMATE CONTROL	
0		PERIMETER ALARM	
0		KEYLESS ENTRY PAD	
0		REMOTE ENTRY	
0		REVERSE SENSING	
0		SIRIUS RADIO	
0		18 ALUMINUM WHEELS	
0		AUTOLAMP	
0		FOG LAMPS	
0		ROOF RACK SIDE RAILS	
0		6 SPEED AUTOMATIC TRANSMISSION	
0		TRAILER TOW PACKAGE	\$ 385.00
TOTAL PURCHASE AMOUNT PER VEHICLE			\$ 26,467.00

OPTIONAL EQUIPMENT		
A		
B		
C		
D	TRANSFER TAG	\$105
E	NEW TAG	\$129

Joe
 KEY BISCAYNE



Prepared for: KEY BISCAYNE BRETT CAPONE 10/31/10	Prepared by: GARBER FORD MERCURY INC. GARBER CHRYSLER JEEP DODGE INC. GARBER CHEVROLET BUICK PONTIAC GMC INC. RICHARD TACKETT 904-264-4502 x11347 FAX: 800-766-7027 richard.tackett@garberfleetsales.com WWW.GARBERFLEETSALES.COM
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Labor	Code	Equipment	Contract Unit Price
0	SPEC25	FORD EXPLORER 4X2 SUV	\$ 19,145.00
0	2011	2011 MODEL YEAR	
0		GOLDEN BRONZE WITH BLACK INTERIOR	\$ -
0	200A	200a VEHICLE PACKAGE 4X2 SUV	\$ 5,328.00
0		CHROME FINISH DOOR HANDLES	
0		AUTOLAMP	
0		SATIN GRILLE	
0		SILVER ROOF RAILS	
0		LOWER CLADDING	
0		PERIMETER ALARM	
0		KEYLESS ENTRY PAD	
0		REMOTE ENTRY	
0		REVERSE SENSING	
0		SIRIUS RADIO	
0		18 ALUMINUM WHEELS	
0		AUTOLAMP	
0		FOG LAMPS	
0		200 AMP ALTERNATOR	
0		6 SPEED AUTOMATIC TRANSMISSION	\$ -
0		TRAILER TOW PACKAGE	\$ -
TOTAL PURCHASE AMOUNT PER VEHICLE			\$ 24,473.00

OPTIONAL EQUIPMENT		
A		
B		
C		
D	TRANSFER TAG	\$105
E	NEW TAG	\$129

D.A.R.E. Ford Mustang Cost

**Competitive Bids obtained by
Police Department**

Gus Muchad.

CNGP530

VEHICLE ORDER CONFIRMATION

10/19/10 11:30:00

==>

Dealer: F24070

2011 MUSTANG

Page: 1 of 1

Order No: 0000 Priority: L4 Ord FIN: KH910 Order Type: 5B Price Level: 120

Ord Code: 100A Cust/Flt Name: KEY BISCAYNE PO Number:

RETAIL

RETAIL

P8A MUST V6 COUPE \$22145

TOTAL

\$23990

UA BLACK

THIS IS NOT AN INVOICE

1 CHORD CLOTH

W DARK CHARCOAL

100A RAPID SPEC

99M .3.7L 4V TI-VCT NC

443 6-SPD AUTO TRNS 995

T3B P215/65R17 NC

JOB #2 ORDER

SP DLR ACCT ADJ

SP FLT ACCT CR

FUEL CHARGE

B4A NET INV FLT OPT NC

DEST AND DELIV 850

\$ 24,000

TOTAL BASE AND OPTIONS ~~23990~~

F1=Help

F2=Return to Order

F3/F12=Veh Ord Menu

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC04931

QUOTE #2

STANDARD EQUIPMENT

POWERTRAIN/FUNCTIONAL

- 2.73:1 Limited-Slip Rear Axle *
- 3.7L 4V Ti-VCT V6 Engine *
- 6-speed Manual Transmission *
- Easy Fuel™ Capless Fuel Filler
- Electric Power Assist Steering (EPAS) *
- MyKey™ *
- Power Brakes – Vented 4-wheel disc
- Rear Window Defroster
- Remote Keyless Entry
- Tire mobility kit (replaces spare tire) *

EXTERIOR

- 17" Painted Aluminum Wheels
- Exhaust – Stainless Steel, Dual *
- Headlamps – Complex Reflector Halogen
- LED Sequential Tail Lamps
- Mirrors – Black, Dual Power with Integrated Blind Spot Mirror *
- Rear Quarter Mounted AM/FM Antenna

INTERIOR

- Air Conditioning – Manual
- Audio – Premium AM/FM stereo w/Single-CD & Clock
- Audio Input Jack
- Console – Full armrest with locking storage
- Covered Cup holder – 2
- Floor Mats – front, black
- Footrest – Driver
- Instrument Cluster – Chrome accent four gauge cluster and register vents
- Interior Trunk Release
- Lamps – Center High Mounted Dome (Coupe Only)
- Lighted Bezel (Convertible Only)
- Map Pockets – Backside of driver and passenger seats
- Message Center *
- Power Point (2)
- Seats – Cloth Bucket, 2-way Manual Passenger, 4-way Manual Driver (Split-fold rear seats on coupe)
- Steering Wheel – tilt w/speed control
- Windows/Locks – Power 1-touch Up/Down Driver and Passenger Windows

SAFETY & SECURITY

- AdvanceTrac® with Electronic Stability Control® (ESC)
- Driver/Passenger-Side Impact Airbags
- Dual Front Airbags
- Illuminated Entry
- LATCH (Lower Anchors & Tethers for CHildren) System
- Personal Safety System® for Driver and front Passenger
- SecurILock® Passive Anti-Theft (PATS)
- SOS Post Crash Alert System
- Tire Pressure Monitoring System (TPMS)

PROPOSAL

NAME: VILLAGE OF KEY BISCAIYNE PD

DATE: OCTOBER 19, 2010

FAX: 305-365-8937

ATTN: LT. CAPONE

2011 FORD MUSTANG COUPE PREM
3.7L V-6 ENGINE
AUTOMATIC OVERDRIVE TRANSMISSION
AIR CONDITIONING
POWER WINDOWS & LOCKS
POWER DRIVERS SEAT
SYNC RADIO
SPEED CONTROL
FLOORMATS
KEYLESS REMOTE
P225/60R17

TOTAL \$24,256.00

DELIVERY 60 - 75 DAYS ARO

We thank you for the opportunity to make this proposal and will appreciate your acceptance. Acceptance of this proposal will not be binding upon us until this proposal is approved hereonin writing by an official of Don Reid Ford, Inc. Return of one copy of this proposal and your purchase order number constitutes your official acceptance.

PO# _____

Respectfully submitted
DON REID FORD, INC.

ACCEPTED: _____

BY: *Gen Ford*
FLEET MANAGER

QUOTE #3

Emergency Equipment Purchase

**Pursuant to City of Miami Bid Award
#05-06-035A**



4661 JOHNSON ROAD - SUITE 1
 COCONUT CREEK, FL 33073
 Tel. 954-428-5201 * Fax 954-428-5202

Quotation

Quote Number: 10568
 Quote Date: Oct 19, 2010
 Page: 1

Quoted to: KEY BISCAYNE POLICE DEPARTMENT
 ATTN:LT. CAPONE
 88 WEST MCINTYRE STREET
 KEY BISCAYNE, FL 33149

Customer ID	Good Thru	Payment Terms	PO Number	
KEY BISCAYNE PD	11/18/10	Net 30 Days		
Quantity	Item	Description	Unit Price	Extension
6.00	EPL8000	2011 FORD F-150 (SLICK TOP, PATROL) (SOUND OFF PACKAGE). REFERENCE CITY OF MIAMI AWARDED CONTRACT #05-06-035A	625.00	3,750.00
6.00	650001	SOUND OFF PINNACLE INTERIOR LIGHT BAR RED/BLUE W/LED TAKE DOWNS	285.00	1,710.00
6.00	750501	FSC 650 SERIES HANDHELD LIGHT/SIREN/PA CONTROLLER	98.00	588.00
6.00	750501-00	FSC AS124 SPEAKER	98.00	588.00
6.00	EL3H08A00J	FSC AS124 BRACKET (INCLUDED)	330.00	1,980.00
6.00	SYS2133A	SOUNDOFF 26' ULTRALITE 8 MOD RED/BLUE HARDWIRE W/TRAFFIC ADVISOR (REAR WINDOW)	210.00	1,260.00
12.00	EGHST1(I)	EVS 90W STROBE KIT 2-15/30 CABLES (4 CLEAR BULBS)	79.99	959.88
6.00	EGHST2(B)	SOUND OFF GHOST LIGHT R/B (BLACK BEZEL)(REAR SIDE LIGHTS)	79.99	479.94
6.00	EGHST2(R)	SOUND OFF SURFACE MOUNT GHOST LIGHT BLUE WITH BLACK HOUSING (GRILLE LIGHTS)	79.99	479.94
6.00	425-5585	SOUND OFF SURFACE MOUNT GHOST LIGHT RED WITH BLACK HOUSING (GRILLE LIGHTS)	269.00	1,614.00
1.00	SHIPPING	JOTTO 2010 FORD F150 COMPUTER MOUNT ESTIMATED SHIPPING FROM SOUND OFF	60.00	60.00
			Subtotal	12,881.76
			Sales Tax	
			Total	12,881.76



4661 JOHNSON ROAD - SUITE 1
 COCONUT CREEK, FL 33073
 Tel. 954-428-5201 * Fax 954-428-5202

Quotation

Quote Number: 10564
 Quote Date: Oct 19, 2010
 Page: 1

Quoted to: KEY BISCAYNE POLICE DEPARTMENT
 ATTN:LT. CAPONE
 88 WEST MCINTYRE STREET
 KEY BISCAYNE, FL 33149

Customer ID	Good Thru	Payment Terms	PO Number	
KEY BISCAYNE PD	11/18/10	Net 30 Days		
Quantity	Item	Description	Unit Price	Extension
2.00	LGD45HY-00006	2011 FORD CVPI (PATROL), REFERENCE CITY OF MIAMI AWARDED CONTRACT #05-06-035A FSC 45" LEGEND LIGHTBAR RED / BLUE WITH (4) AMBER IN REAR, LED TAKEDOWNS & ALLEYS BOTH ON BAR & HOTFOOT (PACKAGE)	2,156.99	4,313.98
2.00	HK-CV92	HOOK KIT, 2011 FORD CROWN VICTORIA (INCLUDED)		
2.00	SS2000SM-SD	FSC SS2000SM SMART SIREN WITH SIGNALMASTER CONTROLLER (INCLUDED)		
2.00	RMK	REMOTE MICROPHONE CABLE (INCLUDED)		
2.00	MNCT-SB	FSC MICROPHONE (INCLUDED)		
2.00	750501	FSC AS124 SPEAKER (INCLUDED)		
2.00	750501-00	FSC AS124 BRACKET FORD CROWN VIC 06/10 (INCLUDED)		
2.00	501940-64636463	FSC MINI ILS. R/B/R/B	423.36	846.72
2.00	656101-06	FSC HEADLIGHT FLASHER 06/10 CV	43.00	86.00
2.00	SYS2133A	EVS 90W STROBE KIT 2-15/30 CABLES (4 CLEAR BULBS)	210.00	420.00
4.00	EZHIDEC	CLEAR STROBE TUBE	17.00	68.00
4.00	LD10	NOVA 10 FT. STROBE CABLE	7.95	31.80
2.00	VC-2613	LUND 12" VERTICAL CONSOLE AND 9"FRONT HEIGHT (PACKAGE)	395.00	790.00
2.00	CCV-BASE	LUND CONSOLE MOUNTING PLATE CV (INCLUDED)		
			Subtotal	Continued
			Sales Tax	Continued
			Total	Continued



4661 JOHNSON ROAD - SUITE 1
 COCONUT CREEK, FL 33073
 Tel. 954-428-5201 * Fax 954-428-5202

Quotation

Quote Number: 10564
 Quote Date: Oct 19, 2010
 Page: 2

Quoted to: KEY BISCAYNE POLICE DEPARTMENT
 ATTN:LT. CAPONE
 88 WEST MCINTYRE STREET
 KEY BISCAYNE, FL 33149

Customer ID	Good Thru	Payment Terms	PO Number	
KEY BISCAYNE PD	11/18/10	Net 30 Days		
Quantity	Item	Description	Unit Price	Extension
2.00	CHB-2	LUND DOUBLE CUP HOLDER (INCLUDED)		
2.00	PS2-3	LUND 3-OUTLET POWER STRIP (INCLUDED)		
2.00	CCV-TRAY-21	LUND 21" SLIDING TRUNK TRAY (INCLUDED)		
1.00	SHIPPING	ESTIMATED SHIPPING FROM LUND	95.00	95.00
2.00	425-6216	JOTTO STORAGE W/ ADJ. ARM LOCK	102.00	204.00
2.00	425-6031	JOTTO DESK STORAGE BOX WITH LOCK	72.25	144.50
2.00	425-5340	JOTTO DESK NO HOLES COMPUTER MOUNT FOR 2011 FORD CROWN VICTORIA	220.00	440.00
1.00	SHIPPING	ESTIMATED SHIPPING FROM JOTTO	25.00	25.00
2.00	SC-934-5-A	SANTA CRUZ UNIVERSAL GUN RACK/LOCK	165.00	330.00
			Subtotal	7,795.00
			Sales Tax	
			Total	7,795.00



4661 JOHNSON ROAD - SUITE 1
 COCONUT CREEK, FL 33073
 Tel. 954-428-5201 * Fax 954-428-5202

Quotation

Quote Number: 10565
 Quote Date: Oct 19, 2010
 Page: 1

Quoted to: KEY BISCAYNE POLICE DEPARTMENT
 ATTN:LT. CAPONE
 88 WEST MCINTYRE STREET
 KEY BISCAYNE, FL 33149

Customer ID	Good Thru	Payment Terms	PO Number	
KEY BISCAYNE PD	11/18/10	Net 30 Days		
Quantity	Item	Description	Unit Price	Extension
2.00	650001	2011 FORD TAURUS (ADMINISTRATIVE). REFERENCE CITY OF MIAMI AWARDED CONTRACT #05-06-035A		
		FSC 650 SERIES HANDHELD LIGHT/SIREN/PA CONTROLLER	285.00	570.00
2.00	ES100	FSC SPEAKER, 100W, HIGH OUTPUT COMPACT	137.99	275.98
2.00	ESB-U	FSC ES100 UNIVERSAL BAIL BRACKET, ALL VEHICLES		
4.00	329000-43	VIPER S2 DUAL RED/BLUE CIG (FRONT WINDOW)	206.00	824.00
4.00	350701-03	FSC DUAL VIPER HEADLINER MNT (FRONT WINDOW MOUNT)	9.94	39.76
4.00	329000-34	VIPER S2 DUAL BLUE/RED CIG (REAR DECK)	206.00	824.00
4.00	EGHST1(T)	SOUND OFF GHOST LIGHT R/B (BLACK BEZEL) (GRILLE LIGHTS)	79.99	319.96
2.00	SYS2133A	EVS 90W STROBE KIT 2-15/30 CABLES (4 CLEAR BULBS)	210.00	420.00
1.00	SHIPPING	ESTIMATED SHIPPING FROM SOUND OFF	12.00	12.00
			Subtotal	3,285.70
			Sales Tax	
			Total	3,285.70



4661 JOHNSON ROAD - SUITE 1
 COCONUT CREEK, FL 33073
 Tel. 954-428-5201 * Fax 954-428-5202

Quotation

Quote Number: 10566
 Quote Date: Oct 19, 2010
 Page: 1

Quoted to: KEY BISCAVNE POLICE DEPARTMENT
 ATTN:LT. CAPONE
 88 WEST MCINTYRE STREET
 KEY BISCAVNE, FL 33149

Customer ID	Good Thru	Payment Terms	PO Number	
KEY BISCAVNE PD	11/18/10	Net 30 Days		
Quantity	Item	Description	Unit Price	Extension
1.00	650001	2011 FOR EXPLORER (ADMINISTRATIVE). REFERENCE CITY OF MIAMI AWARDED CONTRACT #05-06-035A		
		FSC 650 SERIES HANDHELD LIGHT/SIREN/PA CONTROLLER	285.00	285.00
1.00	ES100	FSC SPEAKER, 100W, HIGH OUTPUT COMPACT	137.99	137.99
1.00	ESB-EXP07	FSC ES100 FORD EXPLORER, 07/10 BRACKET		
1.00	329000-43	VIPER S2 DUAL RED/BLUE CIG	206.00	206.00
1.00	350701-03	FSC DUAL VIPER HEADLINER MNT	9.94	9.94
1.00	EL3H04A00J	SOUNDOFF ULTRALITE DIRECTIONAL/WARNING BAR- RED/BLUE (REAR WINDOW)	210.00	210.00
2.00	EGHST1(I)	SOUND OFF GHOST LIGHT R/B (BLACK BEZEL)(REAR SIDE LIGHTS)	79.99	159.98
1.00	EGHST1(B)	SOUND OFF GHOST LIGHT BLUE (BLACK BEZEL)(GRILLE LIGHTS)	79.99	79.99
1.00	EGHST1(R)	SOUND OFF GHOST LIGHT RED (BLACK BEZEL)(GRILLE LIGHTS)	79.99	79.99
1.00	ETHFSS-SP	SOUNDOFF HEADLIGHT FLASHER W/SELECT A PATTERN	43.00	43.00
1.00	SYS2133A	EVS 90W STROBE KIT 2-15/30 CABLES (4 CLEAR BULBS)	210.00	210.00
1.00	SHIPPING	ESTIMATED SHIPPING FROM SOUND OFF	12.00	12.00
			Subtotal	1,433.89
			Sales Tax	
			Total	1,433.89

Emergency Equipment Installation Costs

**Pursuant to City of Hialeah Bid
Award and Police Department Bid
Award #06-2010**

Police Graphic Installation Costs

**Pursuant to City of Hialeah Bid
Award and Police Department Bid
Award #06-2010**

JOB QUOTE

Kokomo Graphics
2450 W. 82 St., Unit #209
Hialeah, Fl. 33016
Phone: 786-543-5982
Email: cblargn@gmail.com

Presented To:

City of Key Biscayne, Florida

10/12/2010

Fleet Markings Produced and Installed on 6 Ford F150 pickup trucks.

Materials: 3M Scotchlite Reflective vinyl.
Solvent Inkjet Printing.
Clear lamination.

Graphics will be installed on site, out of direct sunlight if possible.

Price per vehicle: \$350.00

Total for 6 vehicles: \$2100.00

Thank you for giving us an opportunity to serve your Graphic needs.

Sincerely yours,

Brandon Largen.

JOB QUOTE

Kokomo Graphics
2450 W. 82 St., Unit #209
Hialeah, Fl. 33016
Phone: 786-543-5982
Email: cblargn@gmail.com

Presented To:

City of Key Biscayne, Florida

10/12/2010

Fleet Markings Produced and Installed on 2 Ford Crown Vic's.
Materials: 3M Scotchlite Reflective vinyl.
Solvent Inkjet Printing.
Clear lamination.

Graphics will be installed on site, out of direct sunlight if possible.

Price per vehicle: \$295.00

Total for 2 vehicles: \$590.00

Thank you for giving us an opportunity to serve your Graphic needs.

Sincerely yours,

Brandon Largen.

Window Treatment Costs

**Pursuant to City of Hialeah Bid
Award and Police Department Bid
Award #06-2010**

Rainbow Window Tinting
1031 East 49th Street
Hialeah, FL 33013
Phone (305) 685-7733 Fax (305) 769-2332
October 10, 2010

LT. Capone
Fleet
Village of Key Biscayne
88 West McIntyre Street
Key Biscayne, FL 33149

Dear LT. Capone:

You recently requested pricing information from our company. Here is our quote:

Installations of emergency equipment for the following vehicles:

2- 2011 Crown Vic's	\$600.00 X 2 =	\$1200.00
2- 2011 Taurus	\$600.00 X 2 =	\$1200.00
6- 2011 F150	\$550.00 X 6 =	\$3300.00
1- 2011 Explorer	\$600.00 X 1 =	\$ 600.00
8 - Installation of Radios	\$125.00 X 8 =	\$1000.00
11- High Performance Tints	\$ 75.00 X 11 =	\$ 825.00

GRAND TOTAL \$8,125.00

Thank you for giving us the opportunity to bid for your business. We have been in business since 1989 and have established a reputation for quality. We look forward to showing you that it is well deserved.

We value the City of Village of Key Biscayne as our customer.

Sincerely,

Elmo L. Urra
President

P.S. If you would like to discuss items in this quote, or if you need any additional information, please call me personally at (786) 319-0214.