



VILLAGE OF KEY BISCAIYNE

Office of the Village Manager

MEMORANDUM

Village Council

Franklin H. Caplan, *Mayor*

Michael E. Kelly, *Vice Mayor*

Michael W. Davey

Enrique Garcia

Robert Gusman

Mayra P. Lindsay

James S. Taintor

Village Manager

John C. Gilbert

DATE: June 12th, 2012

TO: Honorable Mayor and Members of the Village Council

FROM: John C. Gilbert, Village Manager

RE: Lease/Purchase of Seven (7) Police Vehicles and Accompanying Emergency Equipment; One (1) Building, Zoning and Planning Department Vehicle and One (1) Public Works Department Vehicle

RECOMMENDATION

It is recommended that the Village Council consider the Village Departments' request to lease seven (7) Police vehicles and accompanying emergency equipment, one (1) Building, Zoning and Planning Department Vehicle and one (1) Public Works Department Vehicle.

The purpose for the Police Department's request is to replace its aging fleet, originally purchased in 2006 and 2007 in accordance with the Police Department's existing fleet replacement program.

The purpose for the Building, Zoning and Planning Department's (BZP) request is that BZP has two (2) Code Enforcement Officers and only one vehicle. The lease/purchase, if approved, will increase the department's efficacy by permitting both officers to be in the field and respond to service requests, as well as, day to day inspection tours. Additionally, because the vehicle being requested is a Ford Explorer, it will provide the department with an all-terrain asset that can respond to enforcement and safety needs of our residents during and after major storms.

The purpose for the Public Works Division's (PW) request is to replace two (2) vehicles that were recently retired because they were over ten years old. The department has two (2) vehicles purchased in 2006 and 2007 that are being utilized by the Supervisors. However, this vehicle if approved, a Ford F-150, it would serve as the new Public Works Superintendent's vehicle. Additionally, this "high water vehicle" would provide proper mobility during and after major storms.

BACKGROUND

The vehicles to be leased for the Police Department are two (2) 2012 Ford F-150 (4X4) trucks and five (5) Ford Police Interceptor (AWD) police package. These vehicles are being leased pursuant to Florida Sherriff's Association Bid Award Number 10-18-0907. All accompanying emergency equipment is being purchased as a result of City of Hialeah Bid Awards, attached as Exhibit C.

The vehicles to be leased for the Building, Zoning and Planning Department are (1) 2013 Ford Explorer (BZP) and (1) 2012 Ford F-150 truck (PW). These vehicles are being leased pursuant to Florida Sherriff's Association Bid Award Number 10-18-0907, attached as Exhibit C.

The Department Directors and I respectfully request to enter into an agreement with Capital Improvement Project Funds via the BB&T Governmental Finance at a projected cost not to exceed \$255,000 plus fixed annual financing costs of 1.60% for the five (5) year (60 months) term of the lease/purchase transaction in five (5) annual installment payments not to exceed a total of \$53,483.26 (interest included), attached as Exhibit A.

In the event that a favorable contract cannot be worked out with BB&T, the Department Directors and I respectfully request to enter into an agreement with the second ranked bidder, SunTrust Leasing Corporation at a projected cost not to exceed \$255,000 plus fixed annual financing costs of 1.76% for the five (5) year (60 months) term of the lease/purchase transaction in five (5) annual installment payments not to exceed a total of \$53,724.48 (interest included), attached as Exhibit B.

The following lease/purchase transactions, if approved, shall be funded as follows:

- Police Department (\$44,000 annually for 5 years including interest), CIP FY12 Capital Lease;
- Building, Planning and Zoning Department (\$4,741.63 annually for 5 years including interest), from the General Fund Building Inspections Reserves; and
- Public Works Department (\$4,741.63 annually for 5 years including interest), from CIP FY13 Maintenance Vehicle- F150 line item.

RESOLUTION NO. 2012-__

A CAPITAL PROJECT AUTHORIZING RESOLUTION OF THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAYNE, FLORIDA AUTHORIZING AND PROVIDING FOR THE VILLAGE TO PURCHASE EQUIPMENT, TO-WIT: SEVEN (7) POLICE VEHICLES, EMERGENCY EQUIPMENT AND INSTALLATION, GRAPHIC INSTALLATION AND WINDOW TREATMENTS, ONE (1) BUILDING, ZONING AND PLANNING DEPARTMENT VEHICLE AND (1) PUBLIC WORKS DEPARTMENT VEHICLE IN AN AMOUNT NOT EXCEEDING \$255,000; SELECTING BANK PROPOSAL TO PROVIDE FINANCING; AUTHORIZING THE VILLAGE MANAGER AND OTHERS TO NEGOTIATE FINAL TEMS AND PREPARE AND EXECUTE DOCUMENTS; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Village Council as the governing body of the Village of Key Biscayne (the "Village") desires to obtain certain equipment described in Section 2 hereof (the "Equipment"); and

WHEREAS, the Equipment is essential for the Village to perform its governmental functions; and

WHEREAS, the Village recently sought proposals through a competitive bidding process for financing the cost of the Equipment; and

WHEREAS, after careful review of the competitive bids submitted, the Village wishes to select the proposal (the "Proposal") by BB&T Governmental Financing or SunTrust Leasing Corporation to provide lease-purchase financing for the Equipment; and

WHEREAS, the Village Council desires to lease purchase the Equipment for an amount not exceeding \$255,000 in substantial accordance with the terms of the Proposal; and

WHEREAS, the Village Council authorizes the Village Manager to enter into a lease purchase agreement in substantial accordance with the terms of the Proposal, subject to the approval of the Village Attorney as to form and legal sufficiency; and

WHEREAS, the Village does not reasonably anticipate that it will issue, and it has not budgeted the issuance of, tax-exempt obligations to be issued by it in the calendar year ending December 31, 2012, which will exceed \$10,000,000, including the obligations authorized herein; and

WHEREAS, the Village Council finds that this Resolution is in the best interest and welfare of the residents of the Village.

NOW, THEREFORE, IT IS HEREBY RESOLVED BY THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAYNE, FLORIDA, AS FOLLOWS:

Section 1. Recitals Adopted. Each of the recitals stated above is hereby adopted, confirmed and incorporated herein.

Section 2. Capital Project Authorizing Resolution. Pursuant to Village Charter Section 3.07(b), this Resolution shall constitute a Capital Project Authorizing Resolution. The Capital Project is the purchase of Police, Building and Zoning and Public Works department equipment, to-wit: Seven (7) new vehicles for the Village of Key Biscayne Police Department, emergency equipment and installation, graphic installation and window treatments, one (1) new vehicle for the Village of Key Biscayne Building, Zoning and Planning Department, and one (1) new vehicle for the Village of Key Biscayne Public Works Department (the "Equipment") at a projected cost of Two Hundred Forty-Four Thousand, Seven Hundred-Thirty-Five Dollars and Thirty Cents (\$244,735.30), with the actual cost not to exceed Two Hundred Fifty-Five Thousand Dollars (\$255,000.00).

Section 3. Selection of Bank. The Village Council hereby authorizes the manager to enter into an agreement with first ranked bank (BB&T Leasing) at rate of 1.60% not to exceed five (5) annual payments of \$53,483.26 (interest included). If the Village and (BB&T Leasing) cannot negotiate a successful agreement, the Village Council hereby authorizes the manager to enter into an agreement with the second ranked bank (SunTrust Leasing Corporation) at a rate of 1.76% not to exceed five (5) annual payments of \$53,724.48 (interest included) .

Section 4. Village Manager and Others Authorized. The Village Manager is hereby authorized to negotiate with the first ranked Bank (and the second ranked Bank, if necessary) the final terms of a lease-purchase agreement (the "Lease") consistent with proposals stated herein. The Village Attorney and Bond Counsel to the Village are hereby authorized to draft documents and to do all other things necessary to accomplish the lease-purchase financing.

Section 5. Equipment Purchase Authorized; Execution of Documents. The acquisition of the Equipment is hereby authorized. The Village Council hereby authorizes the Village Manager to execute the Lease, once approved by the Village Attorney for legal sufficiency, for the acquisition of the Equipment for a cost which is consistent with this Resolution and the Proposal. The Village Manager is authorized to take all action and execute all other documents necessary to implement this Resolution and the Lease, and is authorized to expend Village funds for the purchase of the Equipment pursuant to the Lease and in accordance with Village budget appropriations. The Village Clerk of the Village is authorized to affix the official seal of the Village to the Lease and such other documents and attest the same.

The proper officers of the Village are, and each of them hereby is, authorized and directed to execute and deliver any and all papers, instruments, opinions, certificates, affidavits and other documents and to do or cause to be done any and all other acts and things necessary or

proper for carrying out this Resolution and the Lease, subject to the approval of the Village Attorney as to form and legal sufficiency.

Section 6. Designation under Section 265(b)(3) of Internal Revenue Code.

Pursuant to Section 265(b) of the Internal Revenue Code of 1986, as amended (the "Code"), the Village hereby specifically designates the Lease as a "qualified tax-exempt obligation" for purposes of Section 265(b)(3) of the Code.

Section 7. Effective Date. This Resolution shall be effective immediately upon adoption hereof.

PASSED AND ADOPTED this ____ day of June, 2012.

FRANKLIN H. CAPLAN, MAYOR

ATTEST:

CONCHITA H. ALVAREZ, MMC, VILLAGE CLERK

APPROVED AS TO FORM AND
LEGAL SUFFICIENCY

VILLAGE ATTORNEY

EXHIBIT "A"
BANK'S PROPOSAL

255 S. Orange Ave., 10th Floor
Orlando, FL 32801
(407) 241-3570
Fax (877) 320-4453

June 6, 2012

Ms. Vivian Parks
Finance Director
Village of Key Biscayne
88 W. McIntyre Street
Key Biscayne, FL 33149

Dear Ms. Parks:

Branch Banking and Trust Company ("BB&T") is pleased to offer this proposal for the financing requested by the Village of Key Biscayne, FL ("Village").

- (1) **Project:** Lease Purchase Financing of 9 Vehicles (including emergency equipment and installation, graphic installation and window treatments)
- 2013 Ford F-150 4x2 (1)
 - Ford Explorer SUV (1)
 - 2013 Ford Police Interceptor AWD (5)
 - 2013 Ford F-150 (2)
- (2) **Amount To Be Financed:** Not to exceed \$255,000.00
- (3) **Interest Rates, Financing Terms and Corresponding Payments:**

<u>Final Maturity</u>	<u>BO Rate</u>
July 1, 2017	1.60%

Principal and interest on this financing transaction shall be due annually on July 1, commencing July 1, 2013. Interest on the principal balance will accrue on a 30/360 day count basis. Please see the attached draft amortization schedule for information on payments.

In the event that the above mentioned vehicles have not been received by the Village prior to closing, the financing proceeds shall be deposited on behalf of the Village into a project fund account with BB&T. Earnings on the project fund shall accrue to the benefit of the Village for use on project costs or interest payments.

The interest rate stated above is valid for a closing not later than 45 days after today. Closing of the financing is contingent upon completing documentation acceptable to BB&T and upon the condition of the property acceptable to BB&T.

All applicable taxes, permits, costs of counsel for the Village and any other costs shall be the Village's responsibility and separately payable by the Village.

The financing documents shall allow prepayment of the principal balance in whole on a scheduled payment date with a 1% prepayment premium.

The stated interest rate above assumes that the Village expects to borrow \$10,000,000 or less in the calendar year 2012 and that the financing shall comply with the applicable IRS Code Sections 141, 148, 149(e), 265(b)(3). BB&T reserves the right to terminate its interest in this bid or to negotiate a mutually acceptable rate if the financing is not a qualified tax-exempt financing.

(4) Financing Documents:

BB&T shall use its standard form financing contracts and related documents for this installment financing. We shall provide a sample of those documents to you should BB&T be the successful proposer. BB&T shall also require that the Village's local counsel provide an acceptable legal opinion. A draft of this opinion will be provided with our documents.

(5) Security:

This financing shall be secured by a covenant of the Village to budget and appropriate from legally available non ad-valorem revenues.

* * * * *

BB&T appreciates the opportunity to make this financing proposal and requests to be notified within ten days of this proposal should BB&T be the successful proposer.

BB&T shall have the right to cancel this offer by notifying the Village of its election to do so (whether or not this offer has previously been accepted by the Village) if at any time prior to the closing there is a material adverse change in the Village's financial condition, if we discover adverse circumstances of which we are currently unaware, if we are unable to agree on acceptable documentation with the Village or if there is a change in law (or proposed change in law) that changes the economic effect of this financing to BB&T. We reserve the right to negotiate and/or terminate our interest in this transaction should we be the successful proposer.

Should we become the successful proposer, we have attached the form of a resolution that your governing board can use to award the financing to BB&T. If your board adopts this resolution, then BB&T shall not require any further board action prior to closing the transaction.

Please call me at (407) 241-3570 with your questions and comments. We look forward to hearing from you.

Sincerely,

BRANCH BANKING AND TRUST COMPANY



Michael C. Smith
Assistant Vice President

Resolution Approving Financing Terms

WHEREAS: The Village of Key Biscayne, FL ("Village") has previously determined to undertake a project for the purchase of 9 vehicles ("Project"), and the Finance Officer has now presented a proposal for the financing of such projects.

BE IT THEREFORE RESOLVED, as follows:

1. The Village hereby determines to finance the Project through Branch Banking and Trust Company ("BB&T"), in accordance with the proposal dated June 6, 2012. The amount financed shall not exceed \$255,000.00, the annual interest rate (in the absence of default or change in tax status) shall not exceed 1.60% and the financing term shall not exceed five (5) years from closing.

2. All financing contracts and all related documents for the closing of the financing (the "Financing Documents") shall be consistent with the foregoing terms. All officers and employees of the Village are hereby authorized and directed to execute and deliver any Financing Documents, and to take all such further action as they may consider necessary or desirable, to carry out the financing of the Projects as contemplated by the proposal and this resolution. The Financing Documents shall include a Financing Agreement and a Project Fund Agreement as BB&T may request.

3. The Finance Officer is hereby authorized and directed to hold executed copies of the Financing Documents until the conditions for the delivery of the Financing Documents have been completed to such officer's satisfaction. The Finance Officer is authorized to approve changes to any Financing Documents previously signed by Village officers or employees, provided that such changes shall not substantially alter the intent of such documents or certificates from the intent expressed in the forms executed by such officers. The Financing Documents shall be in such final forms as the Finance Officer shall approve, with the Finance Officer's release of any Financing Document for delivery constituting conclusive evidence of such officer's final approval of the Document's final form.

4. The Village shall not take or omit to take any action the taking or omission of which shall cause its interest payments on this financing to be includable in the gross income for federal income tax purposes of the registered owners of the interest payment obligations. The Village hereby designates its obligations to make principal and interest payments under the Financing Documents as "qualified tax-exempt obligations" for the purpose of Internal Revenue Code Section 265(b)(3).

5. The Village intends that the adoption of this resolution will be a declaration of the Village's official intent to reimburse expenditures for the Projects that are to be financed from the proceeds of the BB&T financing described above. The Village intends that funds that have been advanced, or that may be advanced, from the Village's general fund or any other Village fund related to the Projects, for project costs may be reimbursed from the financing proceeds.

6. All prior actions of Village officers in furtherance of the purposes of this resolution are hereby ratified, approved and confirmed. All other resolutions (or parts thereof) in conflict with this resolution are hereby repealed, to the extent of the conflict. This resolution shall take effect immediately.

Approved this _____ day of _____, 2012.

By: _____
(Clerk)

By: _____
(Mayor)

SEAL

City of Key Biscayne, FL

Lease Purchase Financing of: (1) 2013 Ford F-150 4x2, (1) Ford Explorer SUV, (5) 2013 Ford Police Interceptor AWD, (2) 2013 Ford F-150

Nominal Annual Rate: 1.600 %

CASH FLOW DATA

	Event	Date	Amount	Number	Period	End Date
1	Loan	07/02/2012	255,000.00	1		
2	Payment	07/01/2013	53,483.26	5	Annual	07/01/2017

DRAFT AMORTIZATION SCHEDULE - Normal Amortization, 360 Day Year

	Date	Payment	Interest	Principal	Balance
Loan	07/02/2012				255,000.00
2012 Totals		0.00	0.00	0.00	
1	07/01/2013	53,483.26	4,125.33	49,357.93	205,642.07
2013 Totals		53,483.26	4,125.33	49,357.93	
2	07/01/2014	53,483.26	3,290.27	50,192.99	155,449.08
2014 Totals		53,483.26	3,290.27	50,192.99	
3	07/01/2015	53,483.26	2,487.19	50,996.07	104,453.01
2015 Totals		53,483.26	2,487.19	50,996.07	
4	07/01/2016	53,483.26	1,671.25	51,812.01	52,641.00
2016 Totals		53,483.26	1,671.25	51,812.01	
5	07/01/2017	53,483.26	842.26	52,641.00	0.00
2017 Totals		53,483.26	842.26	52,641.00	
Grand Totals		267,416.30	12,416.30	255,000.00	

EXHIBIT "B"

ALTERNATE BANK'S PROPOSAL

SunTrust Leasing Corporation
300 E. Joppa Road
Suite 700
Towson, MD 21286
Phone 410.307.6705
Lawanna.gatton@suntrust.com

Lawanna S. Gatton
Vice President



June 7, 2012

Village of Key Biscayne
88 W. McIntyre Street
Key Biscayne, FL 33149

Dear Sir/Madam:

SunTrust Equipment Finance & Leasing Corp. is pleased to provide the following proposal to finance the acquisition of the Vehicles by the Village of Key Biscayne, FL.

Lessee:	Village of Key Biscayne, FL
Type of Financing:	Master Lease Agreement – Appropriation based
Equipment:	Vehicles with attachments
Financing Amount:	\$255,000.00
Lease Term:	Five (5) Years
Interest Rate:	1.76 %
Payment Mode:	Five (5) Annual payments commencing 7/1/13

The interest rate is firm for a funding by July 6, 2012, if this proposal is selected by June 11, 2012, subject to final approval by the Board. If the financing is not selected and closed within the above described timeframe, the interest rate will be subject to indexation based on the three (3) year swap rate. A \$500 documentation fee will be waived at closing. If an escrow account is established utilizing our new Escrow Agreement, a set up fee of up to \$250.00 will be assessed. This fee can be paid from any interest earnings on the escrow account. The financing is subject to final credit approval by the Credit/Investment Committee of SunTrust Bank and approval of the lease documents in SunTrust Equipment Finance & Leasing Corp.'s sole discretion. Should you have any questions, feel free to contact me.

Very truly yours,

Lawanna. S. Gatton
Vice President

RFP RESPONSES:

Prepayment Penalty: not callable until 2014

Interest Rate: 1.7602% (Annual)

<u>Payment Number</u>	<u>Payment Date</u>	<u>Payment Amount</u>	<u>Princlpal Component</u>	<u>Interest Component</u>	<u>Princlpal Balance</u>
	7/1/12	0	0	0	255,000.00
1	7/1/13	53,724.48	49,235.89	4,488.59	205,764.11
2	7/1/14	53,724.48	50,102.55	3,621.93	155,661.56
3	7/1/15	53,724.48	50,984.48	2,740.00	104,677.08
4	7/1/16	53,724.48	51,881.92	1,842.56	52,795.16
5	7/1/17	53,724.48	52,795.16	929.32	0
	Totals	268,622.40	255,000.00	13,622.40	

EXHIBIT "C"

POLICE DEPARTMENT VEHICLES

Amount	Item	Unit Cost	Total Cost
2	Ford F-150 (4X4)	\$24,320.10	\$48,640.20
5	Ford Police Interceptor AWD	\$23,695.00	\$118,475.00
Total		\$48,015.10	\$167,115.20

EMERGENCY EQUIPMENT AND INSTALLATION COSTS

Amount	Item	Unit Cost	Total Cost
2	Emergency Equipment Installation Costs (Ford F150)	\$3,988.00	\$8,079.00
5	Emergency Equipment Installation Costs (Ford Police Interceptor)	\$4,316.00	\$22,290.00
Total		\$8,304.00	\$30,369.00

GRAPHIC INSTALLATION AND WINDOW TREATMENT

Amount	Item	Unit Cost	Total Cost
2	Police Graphic Installations (Ford F-150)	\$350.00	\$700.00
5	Police Graphic Installations (Ford Police Interceptor)	\$295.00	\$1,475.00
Total		\$645.00	\$2,175.00

POLICE DEPARTMENT GRAND TOTAL **\$56,964.10** **\$199,659.20**

BUILDING, ZONING AND PLANNING DEPARTMENT

Amount	Item	Unit Cost	Total Cost
1	Ford Explorer SUV	\$22,795.00	\$22,795.00
Total		\$22,795.00	\$22,795.00

PUBLIC WORKS DEPARTMENT

Amount	Item	Unit Cost	Total Cost
1	Ford F-150 (4X2)	\$22,281.10	\$22,281.10
Total		\$22,281.10	\$22,281.10

BZP & PUBLIC WORKS DEPARTMENTS GRAND TOTAL **\$45,076.10**

GRAND TOTAL **\$244,735.30**

KEY BISCAIYNE



KEY BISCAIYNE	Prepared by	May 30 2012
BRETT CAPONE	DUAL FORD	
3/24/12	RICHARD TACKETT	
	RICHARD.TACKETT@DUALFORD.COM	
	904-381-8228	

Code	Equipment	UNIT PRICE
F1E	2012 FORD F150 404	\$ 17,100.00
99F	5.0L V8 ENGINE UPGRADE	\$ 900.00
44G	AUTOMATIC TRANSMISSION SIX SPEED	\$ 0.00
XL8	3.73 RATIO ELEC TRACTION LOCKING DIFFERENTIAL	\$ 432.00
535	TRAILER TOW PACKAGE	\$ 350.00
BB	BAR AND BALL , PIN AND CLIP	\$ 55.00
585	AM FM CD	\$ 275.00
65A	POWER WINDOWS AND POWER LOCKS	\$ 855.00
942	DAYTIME RUNNING LAMPS	\$ 44.00
98P	BED LINER	\$ 250.00
X1E	SUPERCAB SHORT BED OPTION	\$ 3,800.00
YZ	WHITE EXTERIOR	\$ 0.00
AS	VINYL STONE INTERIOR	\$ 0.00
TAG	NEW TAG	\$ 122.10
TOTAL		\$ 24,370.10

Key Biscayne Police Department Vehicle
Pursuant to the
Florida Sheriff's Association Bid Award



KEY BISLAYNE

KEY BISLAYNE BREET CAPONE 308-363-7000 BRGARD@KEYBISLAYNE.COM	Prepared By: DUVAL FORD RICHARD TACKETT FAX: 800-789-7027 BRGARD.TACKETT@DUVALFORD.COM 8/10/12
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Code	Equipment	Contract Unit	Quantity	Extended
SP004	2013 FORD POLICE INTERCEPTOR AWD	\$ 23,000.00	5	\$ 115,000.00
	SOLID EXTERIOR	INCLUDED	5	\$ -
	TWO EXTRA KEYS	INCLUDED	5	\$ -
	POWER SEAT	INCLUDED	5	\$ -
	POWER WINDOWS, LOCKS, SPEED CONTROL	INCLUDED	5	\$ -
	VINYL FLOOR AND VINYL REAR BENCH	INCLUDED	5	\$ -
	LEFT HAND SPOT LIGHT	INCLUDED	5	\$ -
	100,000 POWERTRAIN WARRANTY	INCLUDED	5	\$ -
670	REAR WINDOWS INOP	\$ 25.00	5	\$ 125.00
180	REAR HANDLES AND LOCKS INOP	\$ 35.00	5	\$ 175.00
PG2600	PROGARD CAGE 2600	\$ 616.00	5	\$ 3,080.00
98K	LOCKING GAS CAP FOR FUEL FILLER	\$ 19.00	5	\$ 95.00
		\$ -	1	\$ -
TOTAL		\$ 23,025.00		\$ 118,475.00

OPTIONAL TAG 110

Key Biscayne Police Department Vehicle

Pursuant to the

Florida Sheriff's Association Bid Award

Rainbow Window Tinting
 1031 East 49th Street
 Hialeah, FL 33013
 Phone (305) 685-7733 Fax (305) 769-2332
 October 19, 2011

LT. Capone
 Director of Fleet
 Village of Key Biscayne
 88 West McIntyre Street
 Key Biscayne, FL 33149

Dear LT. Capone:

You recently requested pricing information from our company. Here is our quote:

Service	UNIT PRICE	Extended cost
2012 FORD F150 4X41 Federal FRONT ILS Red/Blue/W/LED Take Downs	\$ 735.00	\$ 1470.00
2 650 HAND HELD SIREN	\$ 285.00	\$ 570.00
2 ES 100 WATT SPEAKER W/ BRACKET	\$ 129.00	\$ 258.00
2-4 LED CORNER STROBES	\$ 260.00	\$ 520.00
2 RAM LAP TOP MOUNT	\$ 269.00	\$ 538.00
2 SIGNAL TECH 18 HEAD WARNING LIGHT W/TRAFFIC ADVISOR R/B	\$ 330.00	\$ 660.00
4 SURFACE MOUNT GHOST LIGHTS BLUE R/B REAR SIDE LIGHTS	\$ 79.00	\$ 316.00
2 SURFACE MOUNT GHOST LIGHTS BLUE (GRILL LIGHTS)	\$ 79.00	\$ 158.00
2 SURFACE MOUNT GHOST LIGHTS RED (GRILL LIGHTS)	\$ 79.00	\$ 158.00
INSTALLATION	\$ 600.00	\$1200.00
ESTIMATED SHIPPING FROM FEDERAL	\$ 55.00	\$ 55.00
2 TINT WITH HIGH PERFORMANCE FILM	\$ 89.00	\$ 178.00
2-RETRAX RETRACTABLE PICKUP BED COVER FOR A 2011 2012 FORD F150 SIX 1/2 FOOT BED, WITH INSTALL.	\$ 999.00	\$1998.00
Grand total		\$8079.00

Key Biscayne Police Department

**Pursuant to the
 City of Hialeah Bid Award**

Rainbow Window Tinting
 1031 East 49th Street
 Hialeah, FL 33013
 Phone (305) 685-7733 Fax (305) 769-2332
 October 19, 2011

LT. Capone
 Director of Fleet
 Village of Key Biscayne
 88 West McIntyre Street
 Key Biscayne, FL 33149

Dear LT. Capone:

You recently requested pricing information from our company. Here is our quote:

Service	UNIT PRICE	Extended cost
5-2012 FORD TAURUS INTERCEPTOR		
5 Federal LEGEND LIGHT BAR 45" R/B W/ 4 AMBER IN REAR, LBD TAKEDOWNS & ALLEYS ON BAR & HOTFOOT FSC SS2000SM SMART SIREN W/CONTROL FSC 100 WATT SPEAKER W/ BRACKET	\$2139.00	\$ 10695.00
5-4 LED CORNER STROBES	\$ 260.00	\$ 1300.00
5-RAM LAP TOP MOUNT	\$ 241.00	\$ 1205.00
5-HEADLIGHT FLASHER	\$ 42.00	\$ 210.00
10-VIPER S2 DOUBLE B/R SYNC	\$ 210.00	\$ 2100.00
5-VERTICAL COMPUTER CONSOLE CUP HOLD/3 OUTLET	\$ 390.00	\$ 1950.00
5-RAM ADJUSTABLE ARM REST	\$ 85.00	\$ 425.00
5-INSTALLATION	\$ 600.00	\$ 3000.00
ESTIMATED SHIPPING FROM FEDERAL	\$ 85.00	\$ 85.00
5-TINT WITH HIGH PERFORMANCE FILM	\$ 89.00	\$ 445.00
5-SANTA CRUZ GUN LOCK UNIVERSAL GUN RACK	\$ 175.00	\$ 875.00
Grand total		\$ 22290.00

Key Biscayne Police Department

**Pursuant to the
 City of Hialeah Bid Award**

JOB QUOTE

Kokomo Graphics
2450 W. 82 St., Unit #209
Hialeah, Fl. 33016
Phone: 786-543-5982
Email: cblargn@gmail.com

Presented To:

City of Key Biscayne, Florida

10/24/2011

Fleet Markings Produced and Installed on 2 Ford F-150 Pickup Trucks.

Materials: 3M Scotchlite Reflective vinyl.
Solvent Inkjet Printing.
Clear lamination.

Graphics will be installed on site, out of direct sunlight if possible.

Price per vehicle: \$350.00

Total for 2 vehicles: \$700.00

Thank you for giving us an opportunity to serve your Graphics needs.

Key Biscayne Police Department

**Pursuant to the
City of Hialeah Bid Award**

JOB QUOTE

Kokomo Graphics
2450 W. 82 St., Unit #209
Hialeah, Fl. 33016
Phone: 786-543-5982
Email: cblargn@gmail.com

Presented To:

City of Key Biscayne, Florida

10/24/2011

Fleet Markings Produced and Installed on 5 Ford Police Interceptors.

Materials: 3M Scotchlite Reflective vinyl.
Solvent Inkjet Printing,
Clear lamination.

Graphics will be installed on site, out of direct sunlight if possible.

Price per vehicle: \$295.00

Total for 5 vehicles: \$1475.00

Thank you for giving us an opportunity to serve your Graphics needs.

Key Biscayne Police Department

**Pursuant to the
City of Hialeah Bid Award**



BRETT CAPONE

GOVERNMENT SALES

May 30, 2013

KRY BISCAYNE
BRETT CAPONE

Dural Ford
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I appreciate your interest and the opportunity to quote. Prices are published by the Florida Sheriff's Association (www.flshaf.org) per bid award document 11-19-0907 expiring 06/30/2013. If you have any questions regarding this quote, please call at the above number. Thank You!

Code	Equipment	UNIT PRICE
	FORD EXPLORER SUV FWD	\$ 22,034.00
	POWER WINDOWS	\$ 0.00
	POWER LOCKS	\$ 0.00
	SPEED CONTROL	\$ 0.00
	TILT STEERING	\$ 0.00
	CD PLAYER	\$ 0.00
	2ND AND THIRD ROW PRIVACY GLASS	\$ 0.00
	2013 MODEL YEAR STOCK PRICING ADJUSTMENT	\$ 698.00
	EXTRA KEY	\$ 128.00
		\$ 0.00
		\$ 0.00
		\$ 0.00
		\$ 0.00
TOTAL		\$ 22,732.00

BZP Department Vehicle
 Pursuant to the
Florida Sheriff's Association Bid Award

KEY BISCAWAYNE



KEY BISCAWAYNE BRETT CAPONE 324112	Prepared by DUVAL FORD RICHARD YACKETT RICHARD.YACKETT@DUVALFORD.COM 904.731.6525
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Code	Equipment	UNIT PRICE
F1C	2012 FORD F150 4X2 PICK UP	15621
B9F	5.0L V8 ENGINE UPGRADE	\$ 893.00
44G	AUTOMATIC TRANSMISSION SIX SPEED	\$ 0.00
XL6	3.73 RATIO ELEC TRACTION LOCKING DIFFERENTIAL	\$ 510.00
53E	TRAILER TOW PACKAGE	\$ 473.00
BB	BAR AND BALL , PIN AND CLIP	INCLUDED
68G	AM FM CD	\$ 283.00
65A	POWER WINDOWS AND POWER LOCKS	\$ 1,140.00
D12	DAYTIME RUNNING LAMPS	\$ 44.00
40R	BED LINER (DEALER BEDLINER DISCOUNTED)	\$ 250.00
X1E	SUPERCAB SHORT BED OPTION	\$ 4,825.00
YZ	WHITE EXTERIOR	\$ 0.00
AS	VINYL STONE INTERIOR	\$ 0.00
TAG	NEW TAG	\$ 120.10
TOTAL		\$ 22,201.70

Public Works Department Vehicle
Pursuant to the
Florida Sheriff's Association Bid Award