



V I L L A G E O F K E Y B I S C A Y N E



Office of the Village Manager

Village Council

Franklin H. Caplan, *Mayor*
Michael W. Davey, *Vice Mayor*
Theodore J. Holloway
Michael E. Kelly
Mayra P. Lindsay
Ed London
James S. Taintor

DATE: January 14, 2014
TO: Honorable Mayor and Members of the Village Council
FROM: John C. Gilbert, Village Manager
RE: Purchase Authorizing Resolution for Thirty (30) Schwinn AC Performance Plus Spin Bikes from Gym Source Miami, Inc.

RECOMMENDATION

It is recommended that the Village Council approve the attached Resolution authorizing the Village of Key Biscayne to purchase thirty (30) new Schwinn AC Performance Plus spin bikes and sell the existing bikes for an amount not to exceed \$39,701.44

BACKGROUND

The Village of Key Biscayne purchased the existing spin bikes on the following dates:

| Quantity | Type | Install Date | Service Period |
|----------|------------------|--------------|------------------|
| 15 | Scwinn-IC/EV Pro | 10/4/2004 | 9 years 3 months |
| 5 | Scwinn-IC/EV Pro | 8/24/2005 | 8 years 4 months |
| 5 | Scwinn-IC/EV Pro | 4/10/2007 | 6 years 9 months |
| 5 | Scwinn-IC/EV Pro | 5/14/2009 | 4 years 8 months |

The age and heavy use of these bikes has caused them to deteriorate to a point where they are costly to maintain and are approaching being potentially hazardous to operate.

The Village has researched the best replacement bike for our clientele with area spinning providers and our spinning bike maintenance contractor. The research completed identified the Schwinn AC Performance Plus aluminum bike for performance, maintenance cost, and service life expectancy.

A demo steel version of this bike was placed in the Community Center Wellness Center in November for members to test for two (2) weeks. The response was very positive. According to one avid spinning student at the Community Center: "Everyone at spinning class is very very happy with the news about the new bikes."

The Village has received three (3) quotes to purchase the thirty (30) new bikes and trade-in the existing bikes. These are attached as Exhibit "A".

Photos demonstrating the condition of the existing spin bikes has been attached as Exhibit "B".

Reviewed by Mr. Chad Friedman from Weiss Serota Helfman Pastoriza Cole & Boniske as to form and legal sufficiency.

RESOLUTION NO. 2014-

A CAPITAL PROJECT AUTHORIZING RESOLUTION OF THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAYNE, FLORIDA, AUTHORIZING THE PURCHASE OF 30 SPIN BICYCLES FOR THE VILLAGE COMMUNITY CENTER FROM GYM SOURCE MIAMI, INC. AND THE TRADE-IN OF 30 EXISTING SPIN BICYCLES; PROVIDING FOR AUTHORIZATION; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Village Manager, in accordance with Section 2-83 of the Village Code of Ordinances, recently sought proposals for the purchase of spin bicycles for the Village Community Center (the "Equipment"); and

WHEREAS, after careful review of the proposals submitted, the Village Manager recommends the purchase of the Equipment from Gym Source Miami, Inc. (the "Gym Source") and the trade-in of 30 existing spin bicycles; and

WHEREAS, the Village Council authorizes the purchase of the Equipment from Gym Source and the trade-in of 30 existing spin bicycles in accordance with the proposal attached as Exhibit "A;" and

WHEREAS, the Village Council finds that this Resolution is in the best interest and welfare of the residents of the Village.

NOW, THEREFORE, BE IT RESOLVED BY THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAYNE, FLORIDA, AS FOLLOWS:

Section 1. Recitals Adopted. Each of the above stated recitals are hereby adopted, confirmed and incorporated herein.

Section 2. Purchase and Trade-In. The Village Council hereby authorizes the purchase of the Equipment from Gym Source and the trade-in of 30 existing spin bicycles consistent with the

proposal attached as Exhibit "A."

Section 3. Village Manager Authorized. The Village Manager is hereby authorized to execute a purchase order for the Equipment and the trade-in of 30 existing spin bicycles consistent with the proposal attached as Exhibit "A."

Section 4. Effective Date. This Resolution shall be effective immediately upon adoption.

PASSED AND ADOPTED this ___ day of _____, 2014.

MAYOR FRANKLIN H. CAPLAN

ATTEST:

CONCHITA H. ALVAREZ, MMC, VILLAGE CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY:

VILLAGE ATTORNEY



QUOTE: 1565265

11/04/2013
Page 1 of 1

| Salesperson | Store | Quote Dt | ACCOUNT ID | CUSTOMER NAME |
|--------------|-------|------------|------------|-------------------------|
| BOB LAWRENCE | 020 | 11/04/2013 | 20-141956 | VILLAGE OF KEY BISCAYNE |

Bill To
 VILLAGE OF KEY BISCAYNE
 TODD HOFFERBERTH
 10 VILLAGE GREEN WAY
 KEY BISCAYNE FL 33149

Ship To
 VILLAGE OF KEY BISCAYNE
 TODD HOFFERBERTH
 10 VILLAGE GREEN WAY
 KEY BISCAYNE FL 33149

| LN | Product | Description | List | Price | Qty | Total |
|--|------------------|-------------------------------------|---------|----------|-----|-----------|
| 1 | SCHWINN-AC/PERF+ | SPIN-AC PERFORMANCE PLUS 100178 | 1899.00 | 1,395.00 | 30 | 41,850.00 |
| 2 | PICK-UP/TRADE | SCHWINN-IC/EV.PRO (DELVD 2004-2005) | | 150.00 | -30 | -4,500.00 |
| 3 | DEL-INST | FREIGHT / DELIVERY / INSTALLATION | | 2,351.44 | 1 | 2,351.44 |
| 4 | PAYMENT TERMS | 30% DEPOSIT WITH SIGNED QUOTE | | .00 | 1 | .00 |
| 5 | | BALANCE DUE AT DELIVERY | | | | |
| 6 | | SIGNATURE REQUIRED: | | | | |
| 7 | | PRINT NAME: _____ | | | | |
| 8 | | DATE: _____ | | | | |
| 9 | PRE-ASSEMBLY | ITEMS MAY BE DEL'D ASSEMBLED | | .00 | 1 | .00 |
| 10 | TIME | DISPATCH TO ASSIGN TIME WINDOW | | .00 | 1 | .00 |
| 11 | | IT'S OUR PRIVILEGE TO SERVE YOU | | | | |
| 12 | 12 PT.CHECK LIST | 12 POINT CHECKS COMPLETED | | .00 | 1 | .00 |
| QUOTE IS VALID FOR 30 DAYS | | | | Subtotal | | 39,701.44 |
| GYM SOURCE RESERVES THE RIGHT TO ASSESS A 3% PROCESSING FEE FOR PAYMENTS MADE BY CREDIT CARD IN EXCESS OF \$15,000 | | | | Total | | 39,701.44 |

The Fitness Solution, Inc.

PO Box 260363

Pembroke Pines, FL 33026

(954) 505-4178- Office

(954) 450-9661- Fax

info@TheFloridaFitnessSolution.com

www.TheFloridaFitnessSolution.com



Estimate

| |
|--------------|
| Estimate No. |
| 6491 |

| Contact | Email | Fax | Phone |
|-----------|---------------------------|--------------|--------------|
| Ana Colls | acolls@keybiscayne.fl.gov | 305-365-8991 | 305-365-7570 |

| Name/Address |
|--|
| Village of Key Biscayne Comm Ctr 10 Village Green Way Key Biscayne, FL 33149 |

| Ship To |
|--|
| Village of Key Biscayne Comm Ctr 10 Village Green Way Key Biscayne, FL 33149 |

| Date | Terms |
|----------|--------|
| 11/15/13 | Net 30 |

| Item | Description | Quantity | Cost | Total |
|-----------|--|----------|--------------|--------------------|
| Equipment | Equipment- Schwinn AC Performance- Plus- | 30 | 1,408.92 | 42,267.60T |
| Trade In | Equipment- schwinn IC Evolution- | | -4,500.00 | -4,500.00 |
| Freight | Delivery and Installation of equipment | 1 | 2,500.00 | 2,500.00T |
| | Sales Tax | | 0.00% | 0.00 |
| | | | Total | \$40,267.60 |

Customer Signature _____



4400 NE 77th Avenue, Suite 300
Vancouver, WA 98665

Commercial Sales

Proposal # 41596.4540

Entry Date:

Print Date: 18-Nov-2013

Sales Director: #N/A

Sales Director Phone Number:

Account Coordinator: Nicole McMahon

Bill To: Village of Key Biscayne
10 Village Green Way
Key Biscayne, FL 33149

Shp To: Village of Key Biscayne
10 Village Green Way
Key Biscayne, FL 33149

Please attach site survey

Zip Code:
33149

Account #

Contact: **Todd Hofferberth**

Phone:

Fax:

Type Of Payment TO BE DETERMINED

Terms Of Payment Net 30 Days

(Pending Credit Approval)

Terms of Sale: FOB Origin

E- Mail:

Contact: Todd Hofferberth

Phone:

Second Phone:

Fax:

Appr Code

Freight Mode: CHOOSE ONE

Additional Freight Requirements: CHOOSE ONE

| Item Number | Description | Qty | List Price | Discount | Unit Price | Extended |
|-------------|-----------------------------|-----|------------|-------------|------------|-----------|
| 100178 | SCHWINN AC PERFORMANCE PLUS | 30 | 1,899.00 | (400.00) | 1,499.00 | 44,970.00 |
| | Subtotal of Product: | 30 | 56,970.00 | (12,000.00) | | 44,970.00 |

Comments: *****

Requested Delivery Date:

| | | | | | | |
|----------|----------------------------|----|----------|--|----------|------------|
| SCHTRADE | Schwinn Equipment Trade-in | 30 | 125.00 | | 125.00 | (3,750.00) |
| NSSPITEM | Freight and Delivery | 1 | 2,450.00 | | 2,450.00 | 2,450.00 |

Prices do not include applicable sales taxes. Taxes will be applied at time of invoicing.

| | | |
|----------------------------|------|------|
| Freight Charge | 0.00 | 0.00 |
| Additional Freight Charges | 0.00 | 0.00 |
| Difficult Delivery Charges | 0.00 | 0.00 |
| | | 0.00 |

| | |
|---------------------------|-------------|
| Total List Price: | 56,970.00 |
| Total List Price: Other | 2,450.00 |
| Total Proposal List: | 59,420.00 |
| Total Proposal Discount: | (12,000.00) |
| Total Proposal Price: | 47,420.00 |
| Freight & Installation: | 0.00 |
| Total: | 47,420.00 |
| Add'l Trade-In Allowance: | 3,750.00 |
| Deposit: | 0.00 |
| Balance Due: | 43,670.00 |
| Optional Lease Payment* | 1,583.83 |
| | (12,000.00) |

Total Savings this Order Is

*Subject to credit approval. Approximate monthly payment shown based on 36 month lease. Other lease structures available.

Please submit a valid signed purchase order to accept proposal or in lieu of a PO, please sign and date this proposal.

Approximate date of shipping from FOB Origin location

**14 - 21 days from date the order is entered on all StairMaster and Schwinn Commercial equipment.