



V I L L A G E O F K E Y B I S C A Y N E

MEMORANDUM

Village Council
Mayra P. Lindsay, *Mayor*
Franklin H. Caplan, *Vice Mayor*
Luis F. de la Cruz
Gary R. Gross
Allison McCormick
Brett G. Moss
Katie Petros

DATE: March 19th, 2019
TO: Honorable Mayor and Council Members
FROM: Andrea Agha, Village Manager
RE: Purchase of thirty-six (36) SOHPC SE Warsoc Protective Vests and equipment from Federal Eastern International, Inc.

AAA

Village Manager
Andrea Agha

RECOMMENDATION

Authorize the Village Manager to piggyback NASPO contract #46151504-NASPO-17ACS per section 2-86 of the Village Code to purchase thirty-six (36) Point Blank SOHPC SE with Warsoc buckles with AXII cummerbund side armor, seventy-two (72) Point Blank 10260 Level III stand-alone armor rifle plate (front and back) from Federal Eastern International, Inc. It is also recommended to waive the competitive purchasing process per section 2-85 of the Village Code of forty (40) Mobilize Rescue compact kits with molle and rescue app from Federal Eastern International, Inc. The total purchase from Federal Eastman International will not exceed \$63,000. Budgeted Funds for this purchase are in the Capital Improvement Fund.

BACKGROUND

Because of changes in police department response to active killer scenarios, the Key Biscayne Police Department faces heightened levels of risk. To mitigate these heightened threat levels, Police Officers require stronger and safer ballistic vests. The Village current vests have expired or are expiring this year, as they have a five (5) year limited warranty. The purpose of the vests is to reduce injuries and save the lives of officers. The replacement protective vests and plates are considerably lighter and provide more flexibility to the officer.

The acquisition of ballistic vests was planned for and included in the FY19 Adopted Budget, Capital Improvement Plan. The safety system would enhance officer safety, thus providing a more robust safeguard to the officer and reduce the liability to the Village in the event of an active shooter scenario related death or injury to the Village.

Village staff evaluated the purchase of the safety system from Federal Eastern International (FEI), SRT Supply, and Point Blank competitively bid solicitations whereby the Village could piggyback on the contract price, terms and conditions. The Point Blank SOHPC with Warsoc buckles with AXII cummerbund side armor pricing ranged from

\$21,422.88 to \$23,364.00 and the Point Blank 10260 Level III Stand Alone Armor Rifle Plate pricing ranged from \$33,747.84 to \$35,928.00.

Point Blank SOHPC with Warsoc buckles with AXII
cummerbund side armor

COMPANY	AMOUNT
Federal Eastern International (FEI)	\$ 21,422.88
SRT SUPPLY	\$ 21,422.88
Point Blank	\$ 23,364.00

Point Blank 10260 Level III Stand Alone Armor Rifle Plate

COMPANY	AMOUNT
Federal Eastern International (FEI)	\$ 33,747.84
SRT SUPPLY	\$ 33,747.84
Point Blank	\$ 35,928.00

Federal Eastern International (FEI) as part of their service provides the department a free onsite visit to ensure that the vests fit sworn members properly, demonstrate how to care and utilize the vests appropriately for officer safety reasons.

The Village recommends a waiver for the Mobilize Rescue compact kit because this kit is compatible with the safety system and the economies of scale purchasing the kits from the same vendor is more cost effective to the Village.

Reviewed by Ms. Haydee Sera from Weiss Serota Helfman Cole & Bierman as to form and legal sufficiency.

RESOLUTION NO. 2019-_____

A CAPITAL PROJECT AUTHORIZING RESOLUTION OF THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAYNE, FLORIDA, APPROVING THE PURCHASE OF POLICE EQUIPMENT FROM FEDERAL EASTERN INTERNATIONAL, LLC; PROVIDING FOR AUTHORIZATION; PROVIDING FOR A WAIVER OF COMPETITIVE BIDDING PROCEDURES; PROVIDING FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE

WHEREAS, pursuant to Section 3.07(b) of the Village of Key Biscayne (“Village”) Charter, the Village Council desires to authorize the expenditure of Village funds for a capital project consisting of the purchase of protective armor (“Armor”) and mobile rescue kits (“Rescue Kits”) (collectively, the “Equipment”) for the Village’s Police Department to continue patrolling the Village for the safety of its residents and visitors and to facilitate the provision of day-to-day operations of the Village’s Police Department; and

WHEREAS, the type of purchase contemplated by the Village for the Armor has been competitively bid by the State of Colorado and awarded by the State of Florida as Alternate Contract Source No. 46151504-NASPO-17-ACS (the “State Contracts”); and

WHEREAS, in accordance with Section 2-86 of the Village Code of Ordinances (“Code”), the Village Council seeks to authorize the Village Manager to purchase the Armor from Federal Eastern International, LLC (“Vendor”) consistent with the State Contracts and the Vendor’s Quote, attached hereto as “Exhibit “A,” (the “Quote”); and

WHEREAS, pursuant to Section 2-85 of the Village Code, the Village Council finds that it is impractical to apply the Village’s competitive bidding procedures for the purchase of the Rescue Kits and desires to waive competitive bidding requirements as the Vendor is the sole source in the State of Florida capable of distributing the Rescue Kits described on the Quote, which

include technology that will assist the Police Department in responding to rescue operations, and the pricing offered to the Village is competitive; and

WHEREAS, in accordance with Section 2-85 of the Village Code, the Village Council seeks to authorize the Village Manager to purchase the Rescue Kits from the Vendor, consistent with the Quote; and

WHEREAS, the Village Council finds that this Resolution is in the best interest and welfare of the citizens of the Village.

NOW, THEREFORE, BE IT RESOLVED BY THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAYNE, FLORIDA AS FOLLOWS:

Section 1. Recitals. That each of the above-stated recitals are hereby adopted, confirmed, and incorporated herein.

Section 2. Approval. That the Village Council approves the purchase of the Equipment.

Section 3. Authorization. That the Village Council hereby authorizes the Village Manager to purchase the Equipment from the Vendor consistent with the terms and conditions of the State Contracts and the Quote, in an amount not to exceed \$63,000.

Section 4. Waiving of Competitive Bidding. That the Village Council hereby finds, pursuant to Section 2-85 of the Village Code, that it is impractical to apply the competitive bidding procedures of the Village Code for the purchase of the Rescue Kits, given that the Vendor is the sole source capable of distributing the Rescue Kits listed on the Quote.

Section 5. Implementation. That the Village Council hereby authorizes the Village Manager to execute any purchase order or required documentation for the purchases described in

this Resolution, subject to approval by the Village Attorney as to form and legality, and to take any action which is reasonably necessary to implement the purpose of this Resolution.

Section 6. **Effective Date.** That this Resolution shall be effective immediately upon adoption.

PASSED and ADOPTED this _____ day of _____, 2019.

ATTEST:

MICHAEL W. DAVEY, MAYOR

JENNIFER MEDINA, CMC
VILLAGE CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY

VILLAGE ATTORNEY

Exhibit A



QUOTATION

Quote Date: 1.23.19
Quote Title: SOHPC, RIFLE PLATES, Mobilize Resuce
Contact: Lt. Valdes

Customer Name: Key Biscayne PD
Address:

Phone Number: 305-365-5555
Fax Number:
Email Address: dvaldes@kbpd.net

Quantity	Item Number / Item Description	Unit Price	Line Total
36	Point Blank SOHPC SE with Warsoc buckles with AXII cummerbund side armor, color black Police ID panels in white	\$595.08	\$21,422.88
72	Point Blank 10260 level III stand alone armor rifle plate	\$468.72	\$33,747.84
40	Mobilize Resuce compact kit with molle and rescue app	\$171.00	\$6,840.00
		Total	\$62,010.72

Comments: Armor based on NASPO contract #46151504-NASPO-17ACS.

Delivery Time: 4-6 weeks
Payment Terms: Net 30 Days
Freight Terms: Included per contract
Validity Date: 90 Days
Quoted By: Austin Downing

Thank you for allowing Federal Eastern International, LLC. to provide you with a quote. If you require further assistance, or have any additional questions, please contact us at:

Corporate Mailing Address: 1523 Chaffee Rd S Unit 12 Jacksonville FL 32216
Telephone Number: 727-827-2997 Fax Number: 727-954-8804
Website: www.fedeastintl.com

Police Supply and Armor Service Centers: Pinellas County: 2870 Scherer Drive #300 St. Petersburg, FL 33716 * Miami Dade: 9024 NW 25th St *Broward County 9 N State Road 7, Plantation, FL 33317



Mobilize Rescue Systems
1175 Pittsford-Victor Rd.
Pittsford, NY 14534

March 4, 2019

Key Biscayne Police Department
88 W McIntyre St
Key Biscayne, FL 33149

Dear Chief Charles R. Press,

Federal Eastern International (FEI) is the sole source provider of the Mobilize Rescue Systems' Compact Rescue System with Law Enforcement Training designed for Law Enforcement Agencies in the State of Florida. Mobilize Rescue Systems is the sole proprietor of the algorithm included in the technology associate with each system. FEI provides the Compact Rescue System in combination with the Law Enforcement Training, demonstrations and other services to customers. The Compact Rescue System with Law Enforcement Training is sold only as a direct transaction between FEI and Florida Law Enforcement Agencies.

Sincerely,

Cody Heitschmidt
Mobilize Rescue Systems
Vice President