




V I L L A G E O F K E Y B I S C A Y N E

Village Council
Michael W. Davey, *Mayor*
Allison McCormick, *Vice Mayor*
Luis Lauredo
Edward London
Brett Moss
Katie Petros
Ignacio J. Segurola

MEMORANDUM

DATE: August 27th, 2019

TO: Honorable Mayor and Council Members

FROM: Andrea Agha, Village Manager 

RE: Authorization to Purchase utilizing State of Florida Contract: #43230000-15-02 Licensing Solutions Providers (LSP) from Software House International (SHI) for the Microsoft Enterprise Agreement ("EA") for Software Licensing, Maintenance & Support.

RECOMMENDATION

Authorize the Village Manager to utilize Contract #43230000-15-02 between Software House International, Inc. ("SHI") and the State of Florida for Licensing Solutions Providers, pursuant to Section 2-86 of the Village Code, for the purpose of purchasing annual licenses for Microsoft Products and Maintenance and Support ("M&S") services in an amount not to exceed \$47,000. This amount includes the proposal amount for the M&S agreement, \$42,684, and an additional \$4,500, approximately 5%, for possible license count increases or other unforeseen circumstances. This purchase will result in a three (3) year agreement with SHI to provide the M&S services. Funding is allocated in the Police Department Memberships and Subscriptions line item.

BACKGROUND

In order to maintain the police computer network, the servers, workstations, and laptops must undergo periodic updates and version upgrades for all application and operating system software. Microsoft Products and Maintenance and Support services are required to continue operations in the Department.

The software licenses included in this purchase include Office Professional Plus, Visio, Exchange eMail Server, SharePoint Server, Core CALs, SQL Server, Windows Server, Windows 10 Enterprise, and Microsoft Government Cloud Storage, etc. This purchase is based upon the State of Florida Contract: #43230000-15-02 Licensing Solutions Providers (LSP).

Reviewed by Ms. Haydee Sera and Mr. Chad Friedman, Village Attorney, Weiss Serota Helfman Cole & Bierman as to form and legal sufficiency.

RESOLUTION NO. 2019-_____

A RESOLUTION OF THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAYNE, FLORIDA, APPROVING THE PURCHASE OF MICROSOFT SOFTWARE LICENSES, MAINTENANCE, AND SUPPORT SERVICES; PROVIDING FOR AUTHORIZATION; PROVIDING FOR IMPLEMENTATION; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Village of Key Biscayne (“Village”) Council desires to authorize the expenditure of Village funds for the purchase of Microsoft software licenses and maintenance and support services (the “Licenses and Support”) for the Village’s employees to continue serving the Village and to facilitate the provision of day-to-day operations of the Village; and

WHEREAS, the Village may, pursuant to Section 2-86 of the Village Code of Ordinances (“Village Code”), enter into bids or contracts entered into by another governmental authority, provided that the governmental authority has gone through a competitive bidding procedure leading to the award of the bid or contract in question; and

WHEREAS, the type of purchase contemplated by the Village for the Licenses and Support has been competitively bid and awarded by the State of Florida, which makes its contract available to other governments and which has entered into State Term Contract No. 43230000-15-02, Licensing Solutions Providers of Microsoft Software and Services (“State Contract”) with SHI International Corp. (“Contractor”); and

WHEREAS, in accordance with Section 2-86 of the Village Code, the Village Council seeks to authorize the Village Manager to purchase the Licenses and Support from the Contractor consistent with the terms and conditions of the State Contract and the Contractor’s quote, attached hereto as “Exhibit “A” (the “Quote”); and

WHEREAS, the Village Council finds that this Resolution is in the best interest and welfare of the residents of the Village.

NOW, THEREFORE, BE IT RESOLVED BY THE VILLAGE COUNCIL OF THE VILLAGE OF KEY BISCAYNE, FLORIDA AS FOLLOWS:

Section 1. Recitals. That each of the above-stated recitals are hereby adopted, confirmed, and incorporated herein.

Section 2. Approval. That the Village Council approves the purchase of the Licenses and Support.

Section 3. Authorization. That the Village Council hereby authorizes the Village Manager to purchase the Licenses and Support consistent with the Quote attached hereto as Exhibit “A” and the terms and conditions of the State Contract, in an amount not to exceed \$47,000.00.

Section 4. Implementation. That the Village Council hereby authorizes the Village Manager to execute any agreement, purchase order, or required documentation for the purchases described in this Resolution, subject to approval by the Village Attorney as to form and legality, and to take any action which is reasonably necessary to implement the purpose of this Resolution.

Section 5. Effective Date. That this Resolution shall be effective immediately upon adoption.

PASSED and ADOPTED this _____ day of _____, 2019.

MICHAEL W. DAVEY, MAYOR

ATTEST:

JENNIFER MEDINA, CMC
VILLAGE CLERK

APPROVED AS TO FORM AND LEGAL SUFFICIENCY

WEISS SEROTA HELFMAN COLE & BIERMAN, P.L.
VILLAGE ATTORNEY



Pricing Proposal
 Quotation #: 17318142
 Created On: 6/19/2019
 Valid Until: 8/31/2019

City of Key Biscayne

Inside Account Executive

Jose Calvo
 88 W McIntyre St
 Key Biscayne, FL 33149
 UNITED STATES
 Phone: (305) 365-7578
 Fax:
 Email: JRCALVO@kbpd.net

Evan Ely
 290 Davidson Ave.
 Somerset, NJ 08873
 Phone: 732-652-0273
 Fax: 732-564-8224
 Email: Evan_Ely@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Microsoft Office Professional Plus - License & software assurance - 1 PC - academic - Enterprise, Select, Select Plus - Win - All Languages Microsoft - Part#: 269-05623 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02	60	\$188.96	\$11,337.60
2 Windows Enterprise for SA - Subscription license (1 month) - 1 user - Select, Select Plus, EA Subscription - All Languages Microsoft - Part#: AAA-10787 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02	60	\$60.84	\$3,650.40
3 Microsoft Visio Professional - License & software assurance - 1 PC - academic - Enterprise, Select, Select Plus, EES - Win - All Languages Microsoft - Part#: D87-01057 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02	60	\$211.86	\$12,711.60
4 Microsoft Core CAL - License & software assurance - 1 user CAL - Enterprise, Select, Select Plus - All Languages Microsoft - Part#: W06-00445 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02	60	\$94.89	\$5,693.40
5 Microsoft Core Infrastructure Server Suite Standard - License & software assurance - 2 cores - volume - Win - All Languages Microsoft - Part#: 9GA-00006 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02	10	\$78.53	\$785.30
6 Microsoft Exchange Server - License & software assurance - 1 server - academic -	2	\$290.39	\$580.78

Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services
Contract #: 43230000-15-02

7	Microsoft SQL Server Standard Core Edition - License & software assurance - 2 cores - Enterprise, Select, SPLA, Select Plus, EES - Win - All Languages Microsoft - Part#: 7NQ-00302 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02	2	\$1,343.16	\$2,686.32
8	Microsoft Office SharePoint Server - License & software assurance - 1 server - academic - Enterprise, Select, Select Plus, EES - Win - All Languages Microsoft - Part#: H04-00232 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02	1	\$2,784.47	\$2,784.47
9	Azure Monetary Commitment - US Gov Microsoft - Part#: J5U-00001 Contract Name: Licensing Solutions Providers (LSP) of Microsoft Software and Services Contract #: 43230000-15-02	2	\$1,227.00	\$2,454.00
			Total	\$42,683.87

Additional Comments

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date set above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order.

SHI International Corp. is 100% Minority Owned, Woman Owned Business.
TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.